

# Mohsin Majeed

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9419047894 | rulz.mohsin@gmail.com | India

## Professional Summary

Dynamic and results-driven banking professional with over 14 years of progressive experience at the State Bank of India, recently promoted to Chief Manager (Senior Management Grade IV). Proven expertise in branch operations, team leadership, customer relationship management, and business development. Committed to continuous learning, strategic thinking, and delivering excellence in service.

## Professional Experience

- Chief Manager

State Bank of India | Senior Management Grade IV | April 2025 – Present

- • Overseeing strategic branch management and financial operations at a senior level.
- • Leading high-performing teams and implementing business development initiatives.
- • Driving compliance, service quality, and organizational effectiveness.
- Branch Manager

State Bank of India | Middle Management Grade III | May 2019 – April 2025

- • Led branch operations focusing on customer service, revenue generation, and compliance.
- • Managed teams across operations, credit, and marketing functions.
- • Drove business growth through strategic planning and relationship management.
- • Ensured regulatory adherence and internal controls.
- Deputy Manager

State Bank of India | July 2016 – May 2019

- • Oversaw administrative functions, credit appraisal, and CRM.
- • Achieved growth targets in deposits and cross-selling products.
- Assistant Manager

State Bank of India | July 2014 – July 2016

- • Managed teller supervision, cash management, and transactions.
- • Supported KYC compliance and sales activities.
- Officer/Associate

State Bank of India | December 2010 – July 2014

- • Worked as Teller, Cash Officer, Marketing Executive, Operations, and HR.
- • Built strong operational and service foundations.

## Educational Qualifications

- • Master of Business Administration (MBA)  
Major: Marketing | Minor: Finance  
Graphic Era College, Dehradun | 2009
- • Bachelor of Information Technology  
Institute of Technology and Management, Dehradun

## Professional Certifications

- • Certified Associate (CAIIB) – Indian Institute of Banking & Finance (IIBF)
- • Junior Associate (JAIIB) – Indian Institute of Banking & Finance (IIBF)
- • Diploma in International Banking – Indian Institute of Banking & Finance (IIBF)
- • Pursuing: Executive Professional Certification in Artificial Intelligence and Machine Learning  
Indian Institute of Management (IIM) Visakhapatnam

## Skills

- • Branch Operations Management
- • Team Leadership & Staff Development
- • Customer Relationship Management (CRM)
- • Sales & Business Development
- • Credit Appraisal & Risk Management
- • Regulatory Compliance & Audit
- • Financial Product Marketing
- • Strategic Problem-solving & Decision Making

## Languages

- • English (Fluent)
- • Hindi (Fluent)
- • Urdu (Fluent)
- • Kashmiri (Native)
- • Arabic (Basic proficiency)

## Personal Details

- • Date of Birth: 24 September 1984
- • Nationality: Indian
- • Gender: Male

Date:

Place:

(Signature)

(Mohsin Majeed)