

AYUSHI RATHI

E: rathiyushi59@gmail.com

P: 9555602759

A: Mohammadi Road, Opposite

Uma Rani Hospital, Gola

Gokaran Nath-Kheri

262802

SKILLS

Communication

Customer Relationship Management

Negotiation Skills

Strategy

Time Management

Business Intelligence

Problem Solving

Collaboration

Social Skills

PROFILE

A meticulous organized individual seeking an Entry level position in the field of sales and operations, Accounts and Finances. Skilled at developing reports. analyzing data and identifying solutions Strong ability to handle complex projects innovative, Creative and willing to contribute ideas and learn new things.

Education

- ✓ B.Com. (Chhatrapati Shahu Ji Maharaj University), Kanpur
2014-2017
- ✓ B.Ed. (Chhatrapati Shahu Ji Maharaj University), Kanpur
2017-2019
- ✓ M.Com. University of Lucknow (2022)

Experience

Counselor / National Skill Training Institute (NSTI)

2015-2016

- ✓ Communicated with management team and customers in a professional manner using a Combination of emails, phone calls, instant messages and face-to-face meetings.
- ✓ Coordinated with company management to ensure communications is clear through effective internal and external communication.
- ✓ Responsible for the analysis, documentation and reporting of management information.
- ✓ Recognized for exceptional customer service skills and problem solving ability.

Teacher / Saraswati Vidya Mandir Inter College,

Gola Gokarannath Kheri

2017-2020.

- ✓ Planned group work to encourage team-building Skills.

Hobbies

Travel

Sports

Reading

Volunteering and Community

Involvement

LANGUAGES

English

Hindi

- ✓ Maintained organized fields and documentation of each Student's Progress.
- ✓ Provided optimal instruction and academic support to students.
- ✓ Created and implemented lesson plans, based on child-led interests and Curiosities.

Inside Sales Specialist M/s Ram Narayan Prem Narayan Rathi (Self employed) Home business.

- ✓ Cold Call over 1000 local business to increase adoption of new local deal platform.
- ✓ Achieved monthly sales target.
- ✓ Over 100 qualified leads added to pipeline.
- ✓ Delivered Exponential growth.

Business Development Associate / Exotic learning

- ✓ Generated own leads.
- ✓ Developed by executed strategic sales plan
- ✓ Overcame by objections and managed time effectively.
- ✓ Build and maintain relationship with client.

Business Development Executive (Senior Immigration Counselor)/ ielts material.com / Global Immigration Services

Nov 2022 – Present

Courses

- ✓ D.El.Ed. / National Institute of Open Schooling, 2019

Internships

- ✓ Customer success Manager, Amfyn.
- ✓ Teacher Assistant / State Government School, Gola Gokaran Nath Kheri 2018.

Volunteering

- ✓ Secretary / ***Rotaract Club Gola Kashi***, Gola Gokaran Nath Kheri (2021-2022) (June)
- ✓ District level secretary ***Vidya Bharti*** (Lakhimpur Kheri) 2018-2020 (An Initiative Taken by ***Vidya Bharti*** School for the promotion of Girls Education).

Accomplishment

- ✓ Attended **Samutkarsha Shivir Balika at Prayagraj** in which 15000 girls of state (Uttar Pradesh) participated. This is also recorded in the '**Guinness Book of world Record**'.
- ✓ Attended many meetings at District and State level for the promotion of girl's education.
- ✓ Conducted many Social Service projects for **Rotract Club Gola Kashi**.
- ✓ Attended district Conference Conduct by **RCGK**.

Achievement

- ✓ Awarded as the '**Most Innovative Member**' of the group by RCGK.
- ✓ Worked on the Project given by **Vidya Bharti School** and awarded as the best member.
- ✓ Developed relationship with 100 new clients and typically exceeded sales goal by 20%.
- ✓ Received teacher of the year award in 2018 after demonstrating strong skills in teacher/Parent communication.

Declaration

I, hereby, declare that the information above is true and correct to the best of my knowledge.

Date -

(Ayushi Rath)