

## AMOM THEMBA SINGH

**“Every problem is a chance for us to become success”**



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**Competencies:**

- Self-Motivated
- Quick Learner
- Time Management
- Work Management
- Team Management

**ACADEMIC QUALIFICATION**

QUALIFICATION	INSTITUTED	YEAR	PERCENTAGE
<b>PGDBF</b>	Bandhan school of Development management	2018 – 2019	B
<b>Graduation</b>	Manipur University	2014 – 2017	62.8
<b>12<sup>th</sup></b>	COHSEM	2014	73.2
<b>10<sup>TH</sup></b>	BOSEM	2012	72.2

**EXPERIENCE**

- 1. Work as a DM Grade in Indusind Bank Ltd (From 11/09/2023 to till now )**
- 2. Work as a AM Grade in Bandhan Bank Ltd (From 01-03-2019 to 14-06-2023 )**

“Customer acquisition and operational excellence”

- ✓ Handling cash management for customer.
- ✓ Handling Branch cheque clearing.
- ✓ Teller work for deposit and withdrawal.
- ✓ Lead Generation and Conversion for Banking profile
- ✓ Brand promotion by addressing crowd.
- ✓ Handling operation process and providing customer service
- ✓ 3C – C:Communicate, C:Convince, C:Convert
- ✓ Monitoring branch operational retail works as authorize.
- ✓ Handling register for deliverable s, Demand Draft and Drop boxes related issue.
- ✓ Handling input works for branch cash remittance issue and operational input works as a backup operational work for gold loan.

**INTERNSHIP**

**Bandhan bank Ltd (3 Months)**

“Business Development Executive”

- ✓ Did a market research on effectiveness of different promotion activates
- ✓ Organized activity in different housing societies
- ✓ Door to door promotional activities
- ✓ Created 150+ hot leads
- ✓ Direct promotional activities through phone calls
- ✓ Took feedback regarding the problem faced by the active and pause customers

<b>ACHIEVEMENT</b>	<ul style="list-style-type: none"> <li>✓ Qualified for monsoon contest June 2020 for LI contest.</li> <li>✓ Qualified for 20 lakhs gold loan log in contest July 2020.</li> <li>✓ Awarded clash of the Titans Life insurance Premium contest.</li> <li>✓ Certificate of Appreciation for August 2020 Kranti Celebration for exemplary contribution of Life insurance Premium.</li> <li>✓ Qualified for Diamond club December Jingle Bells.</li> <li>✓ Qualified for Gold loan December Jingle bell contest.</li> <li>✓ Appreciation from Regional Manager January 2022 for single premium High value amount LI contest.</li> </ul>	
<b>ACTIVITIES</b>	<b>PROJECTS UNDERTAKEN</b>	<p>“Big bazaar fashion”</p> <ul style="list-style-type: none"> <li>✓ Managed the team</li> <li>✓ Generated more contribution</li> </ul>

**Declaration:** I hereby declare that the above information is true to the best of my knowledge and belief.

Yours faithfully

*A. Themba Singh*

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