



SONAL JOSHI

Legal Counsel

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Professional Experience

Paras Defence & Space Technology Ltd., Navi Mumbai

Legal Counsel

July'21 – Feb'22

- Corporate Commercial Contract Drafting, Legal Documentation vis Notice Reply, SaaS, Technology Contract, Shareholder, Leave license, Distributor etc. Agreements, MOU's, JV's, NDA's Collaboration with International & domestic investors (Angel, PV, VC) & other legal IPR related issues for all subsidiaries (IT, OPTICS, AEROSPACE, TechCARE etc.) at global platform.
- Liaisoning with external Lawyers, Law firms, Government Departments (DGFT, DPIIT etc.) for Licensing and renewal.
- Legal research & Corporate Advisory on IPR, Internal Data Privacy, PoSH, Compliance & Risk Assesment, IPO Procedure & M&A Due diligence.

Vimal Punmiya & Co., Mumbai

Legal Associate

Mar'21 – June'21

- Legal Research, CIT & ITAT Incom Tax Law Appeal submissions ((faceless).
- Regulatory Compliances, Policies, Real Estate, Loan Agreement drafting.

PCIPL Pvt. Ltd., Indore

Commercial Legal Manager

Jul'20 – Jan'21

- Drafting and reviewing all the terms and conditions of the Tender & RFP/RFQ documents , MIS, Drafting, Vetting Agreements, JV's, Affidavits, MOU's, NDA's, Regulatory & Data Privacy Policies, Dta Legal Notices & Reply.
- Project Management, Government and Corporate Liaisoning, Coordination with outsource Lawyers, Legal Firms, Government Departments.

Argyle HR Solutions Pvt. Ltd., Mumbai

Commercial Development & Legal Manager

Apr'18 – Jun'20

- Drafting MOU, JV's, Franchise & Service Agreements, Business Proposals, Data Privacy Compliances/ Policies, Legal notices & reply, Client query response.
- Business meetings with Lead Domestic & International Clients for MoU's, JV's, Negotiation & Capital Fund raising.
- Designing Flyer, Brochure, Leflet, Advertisements, Content and Caption writing for company Product, Social Media Marketing.
- Organized meetings of International Delegations with Corporates & Business Institutions (CII, FICCI),
- Exposure China and UAE Investors & Private & Govt Organisations. Overseas Business trip & meetings.

ALPA Laboratories Limited, Indore

Regulatory Compliance Officer

Dec'16 - Mar'18

- Compliances, Policies, Agreements, Dossiers preparation (CTD) & Drug registration Compliances for ROW & US market (Nigeria, Liberia, Turkmenistan, Kazakhstan, Kirgizstan, Dominican Republic, Thailand, Malaysia, Vietnam, Cambodia, Sri Lanka, Philippines, Myanmar and Latin America).
- Participated QA Audits, Product Licensing, Label Designing & Marketing.

Infinvent IP, Vadodara

Research Analyst (IPR)

Jun'14 - Oct'16

- Patent searching & Drafting, Portfolio Management, Validity analysis, Landscaping, Assessment, Infringement analysis, FTO, Patent mapping and Due diligence.
- Trademark, Copyright & Design Filing, opposition reply, Business agreements.

Professional Skills

- Draft Corporate Commercial, Technology Contracts/ Agreements & Legal Documents, Review, Vetting
- Corporate Advisory, Negotiation
- IPR (Seraching, Drafting, Filing)
- Corporate Compliances, Policies
- Business Development networking, Digital Marketing, Brochure & AD, Flyer's Designing, Content & Caption writing
- Project Management
- MS-Word, Excel & Power Point

Knowledge & Interest Area of Work

- Data Privacy, Cyber Security Risk Assesment, Policies Compliances, ISO 27001
- Product Life Cycle Management
- LegalTech, FinTech, NBFC
- FDI, RBI, Data Privacy, FinTech, NBFC Regulations & Compliances

Academics & Achievements

University DAVV, Indore (MP)

B.Sc. (Life Science) - 1993

LL.B.(Hons)- 1996 7th Rank (DAVV)

M. Sc. (Pharma Chem.)-2014, 1st rank

University NALASAR, (AP)

PGD (IPR) -2012, 3rd rank All India

Law Sikho

Diploma in Technology Law, FinTech

Regulations and Technology Contracts

Other Certifications

Diploma in IT (APTECH) -1996

GDPR (Udemy) – 2020

PoSH Certified Trainer (Protouch) - 2022

Member of the State Bar Council

High Court - Madhya Pradesh - 1997

Personal Dossier Activities

- Innovations, Technology
- Reading, Writing, Art Designing