



SHYAM K MISHRA

Achievement-driven professional targeting **Senior Level** assignments in **Training, Placement and Corporate Communication** with a leading organization of repute

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Core Competencies

Students Training

Faculty Development Program

Employee Engagement

Class Management

Discipline

Corporate Communication

International Relations

Corporate Training

Team Management

Knowledge Based Marketing

Institutional Branding

International University Relations

Alumni Connect

Job Fair Management

Students Placement Cell

Industrial Visits

Corporate Tours

Vendor Management

Event Management

Data Management

Branding

Accreditation Documentation

AICTE Communication






Work Profile

- ☐ **Students Training:** Train the students on Interview Handling Skills, GD Skills, Resume Building and Behavioural Skills to make them industry ready.
- ☐ **Placement Drives:** Corporate communication to get suitable job opportunities to specific students based on their course, branch and skill.
- ☐ **Internships:** Summer & Winter Internship arrangements and coordination for students.
- ☐ **Live Projects:** Coordinating with companies to get real time live projects for students to make them industry ready.
- ☐ **Industrial Visits:** Arranging the industrial visits for the students to make them learn corporate skills in real corporate atmosphere.
- ☐ **Industrial Guest Lectures:** Arranging the guest lectures from industry to inculcate the corporate etiquette in students.
- ☐ **Panel Discussion:** Inviting corporate guests to discuss on specific topic in front of students to teach students about the current trends and corporate acumen about the topic.
- ☐ **Vendor Management:** Arranging vendors for students resume development and classes for interview handling skills.
- ☐ **Corporate Tie-Up:** Signing corporate MoU to strengthen the relations and symbiotic association for both the parties.
- ☐ **International Tie-Up:** Signing MoU with international universities for SEP, FEP, Internship, CEP & Visits.
- ☐ **Alumni Connect:** Conducting alumni meets, inviting alumni for guest lecture sessions and promoting success of alumni on social media to maintain healthy connect between college & alumni.
- ☐ **Corporate Competitions:** Promoting students to participate in national level corporate competitions to get the actual national exposure.
- ☐ **Job Fair:** Helping corporate to get variety of students at one place as well as promoting the college brand among students and corporate.
- ☐ **Pool Campus Drives:** Organizing and participating in pool campus drives to maintain cordial relations with corporate and other related institutions.
- ☐ **Mentorship Program:** Inviting corporate expert to become the mentor of students to solve their queries and guide them to become the corporate ready candidate.
- ☐ **HR Meet:** Invite the associated HRs to interact and discuss on certain topic and enjoy the success with the institution.
- ☐ **Corporate Promotional Event:** Organizing competitions for corporate to promote the institute's brand among the conglomerates.
- ☐ **Administrative Work:** Keeping record of all the events to help the institute in accreditation and audits.
- ☐ **Students Mapping:** Coordinating for students' assessment to divide them in specific groups to become more focused about the type of training and placement opportunities for them.
- ☐ **Placement Budget Planning:** To estimate the tentative expenses that will incur during the year to run the placement cell activities smoothly.
- ☐ **Placement SOP:** Preparing the standard operating procedure of placement cell for the students to avoid any confusion during and after the placement processes.

Work Experience

- Since Feb 2022 : iNurture Education Solution Pvt Ltd, Pune, Maharashtra. **Placement Manager**
- Jul 2021 – Jan 2022 : IIEBM – Indus Business School, Pune, Maharashtra. **Head– Placement Team**
- Jul 2011 – Jun 2021 : Sanjay Rungta Group of Institutions, Bhilai, C.G. **Dean – Training & Placement**
- Jul 2009 – Jun 2011 : Sanjay Rungta Group of Institutions, Bhilai, C.G. **HOD - Management**
- Apr 2008 – Jun 2009 : Havells India Ltd, Raipur, CG. **Assistant Manager – Sales**
- Jan 2008 – Mar 2008 : Reliance Communication, Pune. **Assistant Manager - Sales**
- Aug 2006 – Jan 2008 : Nestle India Ltd, Mumbai & Bhilai. **Nutrition Officer**
- Apr 2005 – July 2006 : Fulford India Ltd, Indore, M.P. **Professional Service Representative**

Notable Accomplishments Across The Career

-  Handling the placement activities of the seven universities (Private + Government) of west zone for iNurture students.
-  My team called 100 + companies for 2023 batch till time and placed the maximum number of students in CRaSA – iNurture.
-  Invited 72 ‘C’-Level delegates of reputed organizations in a 14 day Induction Program of IIEBM-Indus Business School, Pune in 2021 including 2 international speakers
-  Signed an International Tie-up MoU with London School of Digital Business, UK in the month of Sep’21
-  Successfully organized 122 campus drives in 4 months during Sep’21 & Dec’21
-  Elected as President – Engineering Colleges Placement Association, (NGO) Chhattisgarh Chapter
-  Conducted 9 Mega Job Fairs between years 2015-2019; placed more than 5500 students in over 300 companies in last 6 years; arranged more than 25 On Campus Recruitment drives in last 6 years
-  Signed Corporate Training and Placement MOUs with Infosys Campus Connect, Genpact, Barclay (GTT), TATA Technologies & HERE Map (Nokia)
-  Signed Corporate Industry-Institute MOUs with several international and Multi-National Companies
-  Organized and managed several State Level Inter-School Inter-College – Technical, Cultural & Sport Events
-  Conferred with certificate of ‘Achievers Award’ (National Level) by Global Talent Track for session in 2019/20
-  Adjudged with certificate of ‘Excellence in Service’ by Sanjay Rungta Group for session in 2015-16

Workshops Conducted

- Conducted workshop on ‘Developing Players Attitude’ at ‘**Kamal Solvent Pvt Ltd**’, ‘**HariOm Group**’ & ‘**Shivalik Engineering**’ for Junior and Mid level employees.
- Conducted workshop on ‘Job Satisfaction’ at ‘**Ultra-Tech Cement**’ for GET and Junior Engineers.
- Conducted two days ‘Train the Trainer’ workshop at ‘**Bhilai Engineering Corporation**’ & ‘**SARDA Energy & Minerals Ltd**’ for their newly appointed training team.
- Conducted personality test ‘JOHARY WINDOW’ at ‘**SARDA Energy & Minerals Ltd**’ for Senior Engineers.
- Conducted workshop on ‘Attitude and Job Satisfaction’ at ‘**Hira Group**’, ‘**Topworth Steel & Power Pvt Ltd**’, ‘**Bhilai Engineering Corporation**’ & ‘**Simplex Casting**’ for Senior Engineers.
- Conducted workshop on “Time Management” at ‘**SARDA Energy & Minerals Ltd**’ for Senior Engineers.



Education

- Ph.D. from Kalinga University, Raipur; Pursuing
- NET qualified for lectureship in Management Subject in 2013
- MBA (Marketing) from Jiwaji University, Gwalior in 2005
- B.Sc. from Barkatullah University, Bhopal in 2001



Personal Details

Date of Birth: 23rd Aug 1981 || Languages: English and Hindi || Address: E-101, Hillshire Apartment, Kesnand Road, Wagholi, Pune.