

Sai Kruppa Krishnan
Assistant Manager - FP & A

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PROFESSIONAL EXPERIENCE

The Zubair Corporation (Manufacturing sector), Oman and Qatar 2018 - Present Assistant Manager - FP&A

Promoted within 3 years due to strong performance and organizational impact (two year ahead of schedule).

- Handling Purchase, Inventory, Accounts payable, Accounts receivable, IT and Fleet department - Span of control - 25 members
- Decreased company expenditures by 20% by consistently identifying potential cost savings opportunities.
- Executed cash flow management strategies, reducing debt by \$5M in the span of a year
- Assisted in the creation and monitoring of annual budget, cutting spend overruns by 15%
- Conducted comprehensive analysis of budget allocations and revenue streams, identifying cost-saving opportunities and revenue growth potential; implemented data-driven strategies resulting in a 8% increase in net profit.
- Improved efficiency in payroll processing by utilizing HRMS, Time manager integrated with SAP, leading to a 95% increase in accuracy and cost optimization by 5%.
- Managed monthly closing and consolidation of financial reporting for manufacturing sector.
- Coordinated scheduling and enforced project timelines, reducing month-end close time frame by over 50%.
- Worked closely with auditors through year end audits, prepared financials and schedules as per IFRS and gathered details, and consolidated sales over \$80M.
- Spearheaded expansion strategies to increase business market share by 3% annually.
- Forecasted trends and recommended improvements based on financial risk analyses.
- Spearheaded the integration of IVMS (In-Vehicle Monitoring System) to enhance fleet management capabilities, resulting in a 30% reduction in fuel consumption and a 25% decrease in maintenance costs.
- Implemented SAP (S4 Hana) to streamline financial operations, resulting in a 20% reduction in invoice processing time and a 15% improvement in cash flow management.
- Trained new and existing staff members in various financial procedures to prepare for job requirements.

Tamimi Markets, Dammam, KSA 2016 - 2018 Accountant

- Completed daily cash functions like account tracking, cash, payroll and wage allocations, budgeting, and banking reconciliations
- Documented cash, credit, fixed assets, accrued expenses, and line of credit transactions
- Gathered financial information, prepared documents and closed books.

Capgemini, Chennai, India 2014 - 2015 Process Associate

- Identified and resolved process issues to drive optimal workflow and business growth.
- Performed quality assurance checks on transactions and account actions to assess compliance with state and federal regulations.

EDUCATION

Arunachal university of studies, India, 2016 Master of Business Administration Candidate; Major in Financial management.

Guru Nanak College of Arts and Science, India, 2014 Bachelor of Commerce Candidate; Major in Accounts and Finance

IMA, pursuing Certified management accountants US – ID 9979136, expected to complete in Q4 2024.

SKILLS

- Financial analysis and reporting (ROI, cash flow, IFRS)
- SAP (S4 Hana)
- Managing Sell side, Coordinating in financial due diligence
- VAT implementation and accounting
- Revenue growth strategy
- Cost control
- Sensitivity analysis
- Risk identification and Mitigation
- KPI management and performance reviews
- Team work and problem solving
- Ability to priorities and work to deadlines