



PRATHAMESH NICHAL

About Me

Dedicated Sales Consultant with established lead generation skills and more than Five years of experience. Knowledgeable in methods used to close winning deals



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Dwarka Nashik 422001

LANGUAGE

- English
- Hindi
- Marathi

EXPERTISE

- Management Skills
- Creativity
- Digital Marketing
- Negotiation
- Critical Thinking
- Leadership

EXPERIENCE

Senior Sales Executive Indiamart Intermesh LTD JUNE 2022 TO CURRENT

- Demonstrated products to show potential buyers benefits and advantages and encourage purchases.
- Secured new clients through targeted prospecting and networking.

Business Development Manager SIVRAA ENTERPRISES NASHIK MAY 2020 TO JUNE 2022

- Prepared reports and presentations detailing business development activities and outlining new initiatives.
- Developed excellent working knowledge of FMCG industry trends and improvements in processes.

Business Development Intern Nashik Engineering Cluster NOV 2019 TO FEB 2020

- Created short-term and long-term goals for business team to achieve objectives.
- Identified cross-selling opportunities through ongoing customer needs analysis.

EDUCATION

BSC Industrial Science

YCMOU 2021

Specializing in areas such as Economic and Financial Systems, Operations Research, Quality and Statistics, , and General Industrial Engineering

HSC

Pune University HPT Arts & RYK Science
COMPUTER SCIENCE 2017