

Rajesh A. Patel

+91 9099001302

rajeshpatel2802@gmail.com

Overview

- Result oriented professional with extensive experience in leadership positions in strategic global sourcing , procurement, material management imports and supply chain activities for engineering and manufacturing industries
- Currently working with Meghmani Finechem Limited as Sr. Manager Purchase
- Proficient in material planning, forecasting, margins analysis , warehousing , inventory control, vendor development , Imports and risk mitigation
- Expertise in end-to-end supply chain governance, adept in managing and motivating teams and developing & implementing operational strategies that significantly reduce costs, improve organizational processes and ensure optimum utilization of resources

Professional Experience

Meghmani Finechem Ltd,Dajej,Bharuch,Gujarat India

Jul '22 to date

India's one of the largest and leading essential chemical company and at the forefront of Chlor-Alkali Segment.

Senior Manager Purchase

Reporting to Plant head

- Responsible for procuring direct (Raw Materials - Salt, Coal, Chemical and catalyst) and indirect material, goods and services
- Managing day to day purchases, contracts including administering, negotiating, reviewing, renewing, filing, and evaluating for availability, price, term condition
- studying the market to identify price trends and availability of materials and goods
- Locating vendors, negotiating prices

Achievements at Meghmani

- Finalised the Min-Max items based on consumption level
- Finalised annual rate contracts for catalogue items like, bearings, gaskets, electric switch gears, adhesives...
- Developed new suppliers for Packaging Items (HDPE bags and containers)

Garden Group of Industries, Surat, Gujarat, India

Nov' 02 to Jul '22

One of India's major manufacturers of man-made Fiber with annual turnover of approx. INR 3,700 Crores

Manager - Procurement

Reported to GM Purchase and VP Commercial

(Plants are manufacturing PET Chips, Polyester Partially Oriented Yarn (POY), Fully Drawn Yarn (FDY) and DTY)

- Managing Capex & Revenue, procurement for raw material for 4 plants (~Rs. 450 Crore PA)
- Imports of spin finish oil, chemicals, catalysts, spares from Japan, China, Korea, Germany; value ~Rs.25 crore PA
- Procurement, on-site & off-site yard management for Captive Co-gen Power Plants capacity 40MW, Stocker Coal Fired Process Heat Boilers, FO & lubes, captive DGs, packing materials, engineering / electrical goods, MS/SS/plates, Steel and Cement
- Procurement of indigenous & imported coal / lignite from Indonesia: 3.5 Lakh tons per year worth ~250 Crore
- Overseeing 4 warehouses for Fuels (Coal, Lignite, HSD & Furnace Oil): inventories managed Rs 400 Crore PA
- New vendor development at competitive prices
- Material planning , forecasting, inventory analysis and control
- Cost and budget monitoring, ensuring optimum inventory

Achievements at Garden Group

- Successfully handled the Project Planning & Execution for the expansion of POY, Continuous Polymerization Plant, 21.60MW FO & Gas based Captive Power Plant, 18MW+21 MW Coal based Co-gen thermal Power Plant, 3 km long Canal Water Supply System for CPP - Received appreciation from the company
- Implemented various packaging improvements & cost optimization projects
- Improved credit terms from 30 to 45 days
- Developed new off-site coal yard for monsoon storage close to plant saving Rs.3.5 Cr PA
- Recognized for handling strategic negotiations on imported coal sourcing with savings of INR 51.25 L in single order & advance booking of 160,000 MT (5 months consumption) coal for monsoon usage from Indonesia

One of the largest manufacturer of textile machinery in India

Engineer-Purchase

Reported to Purchase Manager

– Handled procurement for the manufacturing of textile machinery - of MS Pipes MS, SS, CRCA plates, M/s Flats and Bars, turning, Fabrication, Sheet metal, Wire Bending , Rubber & Plastic Moulding , Bearings, Timing Belts , Electric Motor, Elect. S/w and as per drawing components

Appreciated for procuring import substitute Items from Indigenous vendors

Trainee Engineer

IT skills

MS Office (Word, Power Point & Excel) and Internet Applications
Oracle based ERP System e-business suite module and SAP HANA

Education

Pursuing MBA in Materials Management

Karnataka Open University (completed two semesters) – part time

B.Tech (Mechanical)1st div., 2010

J.R.N. Rajasthan Vidyapeeth University, Udaipur

Diploma (Production Technology) 1st Div., 1996

Board of Technical Examination Maharashtra State

Competencies / Skills

- Purchasing & Awarding of Contracts
- Sourcing & Procurement Strategies
- Supply chain management
- Global Sourcing
- ERP Implementation
- Reverse auction
- E- Procurement
- Inventory management
- Import & Export documentation
- Liaison with government authority and CHA
- Cost Estimation & Negotiations
- Vendor Relationship Management
- Manpower Training & Development
- Logistics management & other commercial activities

Language Proficiency: Gujarati, Hindi, Marathi and English.

Address: B-3/202 Sanskar Residency, Cross Road, Kosad-Amroli, Surat- 395107

Date of Birth: 28th February 1975