

Overview

- Result oriented professional with extensive experience in leadership positions in strategic global sourcing , procurement, material management imports and supply chain activities for engineering and manufacturing industries
- Currently working with Garden Silk Mills Limited. Surat, Gujarat, as Manager Procurement, spearheading the procurement of fuels, coal, lignite , chemicals, equipments and engineering items for their power plant, and manufacturing units and plant expansion projects
- Proficient in material planning, forecasting, margins analysis , warehousing , inventory control, vendor development , 3PL (CFA & CHA) management, and risk mitigation
- Expertise in end-to-end supply chain governance, adept in managing and motivating teams and developing & implementing operational strategies that significantly reduce costs, improve organizational processes and ensure optimum utilization of resources

Professional Experience

Garden Group of Industries, Surat, Gujarat, India

Nov' 02 to date

One of India's major manufacturers of man-made Fiber with annual turnover of approx. INR 3,700 Crores

Manager - Procurement

Reporting to GM Purchase and VP Commercial
(Plants are manufacturing PET Chips, Polyester Partially Oriented Yarn (POY), Fully Drawn Yarn (FDY) and DTY)

- Managing Capex & Revenue, procurement for raw material for 4 plants (~Rs. 450 Crore PA)
- Imports of spin finish oil, chemicals, catalysts, spares from Japan, China, Korea, Germany; value ~Rs.25 crore PA
- Procurement, on-site & off-site yard management for Captive Co-gen Power Plants capacity 40MW and Stocker Coal Fired Process Heat Boilers, FO & lubes for installed capacity of total 21.60 MW captive DG's, Packing materials, Engineering / electrical goods, MS/SS/Plates, Structural steel, Reinforcement Steel and Cement
- Procurement of indigenous & imported coal / lignite from Indonesia: 3.5 Lakh tons per year worth ~250 Crore
- Overseeing 4 warehouses for Fuels (Coal, Lignite, HSD & Furnace Oil): inventories managed Rs 400 Crore PA
- New vendor development, implementing purchasing strategies and quality policies
- Material planning , forecasting, inventory analysis and control
- Cost and budget monitoring & review
- Suggesting ERP processes for procurement and Inventory
- Formulating and implementing new strategies to attain the most competitive prices
- Managing stores operations ensuring optimum inventory
- Generating Tender/ Enquiry documents, floating RFQs to approved vendors for purchase of Coal, Lignite, Lubricating oil and awarding contracts
- Entering into Rate Contracts for consolidated requirements of Materials & Services
- Allocate POs & AMCs to vendors and ensuring timely payments

Achievements at Garden Group

- Successfully handled the Project Planning & Execution for the expansion of POY, Continuous Polymerization Plant, 21.60MW FO & Gas based Captive Power Plant, 18MW+21 MW Coal based Co-gen thermal Power Plant, 3 km long Canal Water Supply System for CPP - Received appreciation from the company
- Implemented various packaging improvements & cost optimization projects
- Improved our credit terms from 30 days to 45 days
- Developed new off-site coal yard for monsoon storage close to plant which enabled a saving Rs.3.5 Cr per annum
- Maintained QMS / ISO and quality standards
- Recognized for handling strategic negotiations on imported coal sourcing with savings of INR 51.25 L in single order & advance booking of 160,000 MT (5 months consumption) coal for monsoon usage from Indonesia

One of the largest manufacturer of textile machinery in India

Engineer-Purchase

Reported to Purchase Manager

– Handled procurement for the manufacturing of textile machinery - of MS Pipes MS, SS, CRCA plates, M/s Flats and Bars, turning, Fabrication, Sheet metal, Wire Bending , Rubber & Plastic Moulding , Bearings, Timing Belts , Electric Motor, Elect. S/w and as per drawing components

Appreciated for procuring import substitute Items from Indigenous vendors

Trainee Engineer

IT skills

MS Office (Word, Power Point & Excel) and Internet Applications
Oracle based ERP System e-business suite module.

Education

Pursuing MBA in Materials Management

Karnataka Open University (completed two semesters) – part time

B.Tech (Mechanical)1st div., 2010

J.R.N. Rajasthan Vidyapeeth University, Udaipur

Diploma (Production Technology) 1st Div., 1996

Board of Technical Examination Maharashtra State

Competencies / Skills

- Purchasing & Awarding of Contracts
- Sourcing & Procurement Strategies
- Supply chain management
- Global Sourcing
- ERP Implementation
- Reverse auction
- E- Procurement
- Inventory management
- Import & Export documentation
- Liaison with government authority and CHA
- Cost Estimation & Negotiations
- Vendor Relationship Management
- Manpower Training & Development
- Logistics management & other commercial activities

Language Proficiency: Gujarati, Hindi, Marathi and English.

Address: B-3/202 Sanskar Residency, Cross Road, Kosad-Amroli, Surat- 395107

Date of Birth: 28th February 1975