

SACHIN GAIKWAD

Contact No.: +91 9867950300 – sachin.p.gaikwad14@gmail.com

Operations Management ~ Resource Management ~ Warehouse Management ~ Logistics

Professional Snapshot

- ▶ An astute professional with **over 18 plus years** of rich experience in Strategic Planning, Process Improvement, Quality Assurance, Vendor Management, Operations Management and Warehouse Management.
- ▶ A keen planner & implementer with proven skills in initiating & managing the process operations with focus on overall profitability through optimal utilisation of resources.
- ▶ Demonstrated expertise in the development of new projects, enhancement of existing processes & implementing quality policies as per organizational standards.
- ▶ Expertise in **Ecommerce operation** involving logistic & supply chain management, order management, vendor management, payment reconciliation.
- ▶ Revamped the process, implemented effective promotional strategies, trained a high-performance team and contributed in company's growth.
- ▶ Considerable exposure in handling: **Business Growth, Logistic & Warehouse Management, Strategic Planning & Execution.**
- ▶ Excellent people management skills with abilities in formulating & implementing tactical initiatives to achieve corporate strategic goals.

Proficiency Matrix

Strategic Planning	Operations Management	Logistics
Process Enhancement	Client Relationship Management	Resource Management
Quality Assurance	Vendor Management	Team Management
Liaison & Co-ordination	Risk Management	Financial Management
Supply Chain Management	Cost Optimization	Performance Analysis

Notable Accomplishments

- ▶ Handled 2 warehouses total area of 2 lakhs sq. ft. with yearly business of One Thousand Crore across region.
- ▶ Handled servicing to 130 stores and 100 plus home deliveries across region.
- ▶ Successfully Handled Season sales for 26th January, 15th August and Diwali across region
- ▶ Focus on capability building for efficiency, train to create an evolve leaders within the teams.
- ▶ Focus on cost of daily operations related with Manpower, Utility, Line Haul Vehicles, Long Haul Vehicles.
- ▶ Fully responsible for PAN India connections of all received AFN, MFN and C-Return Load from various nodes.
- ▶ Continuous monitoring over Losses (Damage and Theft) and take necessary actions to minimize the same.
- ▶ To take necessary actions to reduce operations cost without compromising the standard and quality of the work.

Career Scan

Amazon Transportation Services Pvt Ltd.

Manager Operations –

Jun'19 till Date

Chief Responsibilities:

- Managing end-to-end operations for Site.
- Determining & implementing most effective procedures & routes for each connection.
- Administering corrective action in the case of accidents & delays to minimize extra expenses.
- Guiding & coaching other employees and assisting them in weekly and monthly performance reviews.
- Conducting disciplinary, capability & grievance investigations and taking appropriate action to address any fails.
- Reviewing staff performance, setting objectives, and identifying employee training requirements.
- Executing stakeholder relations to run operations smoothly.
- Steering process improvements, review, audits, MIS & performance analysis.
- Enabling stakeholders & internal employee feedback through various channels to improve operations.
- Ensuring meetings & discussions with other teams to assess their on-time performance matrices and resources as required to conduct operations successfully.
- Inventing and simplify operations by implementing ready for cargo, direct LM depart for fast and

smooth operation.

- Managing the daily management of the line haul schedule and associated systems.
- Administering transportation carrier performance management, such as on-time truck performance, on time placement.
- Managing and liaising with Co-Loading vendors.
- Tracking existing metrics to detect & remove any defect.
- Steering continuous improvement management with team, as well as development of SOPs.
- Leading planning and change management on strategic initiatives on speed and cost improvement.
- Maintaining & improving communication between another verticals & external carrier, stepping into mediate whenever required.

Projects and Highlights:

- Scaled up site volume handling Capacity from 25K to 70K per day.
- Manpower productivity enhancement by 91% (550 to 1052).
- Improved Customer Fulfillment Matrix of Critical Pull Time from 99.1% to 99.95%.
- Reduce avg Site Packages Dwell to 6.5 hours (28% reduction).
- Reduction in Miss sorts to LM Nodes by 43% YoY basis.
- Reduction of Site Controllable Loss to INR 30K per month from 150K.
- Automation Daily & Weekly report preparation leading to savings of approx. 8K Man-hours per annum across India Operations.
- Successful Nagpur Site expansion in Sep'20 and Sep 21 with sustained customer experience and safety environment.
- Designed and implemented Bar Code Visual Sortation Marking for 300 locations pan India served from NAGPUR.
- Initiated and successfully implemented Diversity and Inclusion at site (28%) which is highest in INSC network.

Amazon Transportation Services Pvt Ltd.

Team Lead –

Jul'15 - Jun'19

Chief Responsibilities:

- Responsible for quality, performance for the Sort Center; Managing and leading a team, coaching and mentoring the team to ensure performance objectives are met within the Sortation Center.
- Standardize and improve processes; while analysing and eliminating root cause of defects within the current systems. Driving creation of staffing plans, schedules, quality initiatives, process change initiatives to enable their Functional Area and ultimately the Sortation Center to meet and exceed Business Plan.
- Furnish daily/weekly reports with necessary details to find out defects/improvements and to perform adhoc reporting and analysis as needed. Publish performance metrics to assist leadership in driving business results.
- Setting requirements and expectations for team to ensure accuracy and quality – Measuring performance, providing feedback, and holding them accountable for their performance in the assigned areas.
- Working closely with support functions (HR, Facility, SLP, IT, Safety, L&D etc.) to build and secure support and resources for operations.
- Proactively Monitor and track Line haul activity to identify, address, and prevent potential issues. Manage the ad-hoc additional loads, cancellation and contingencies to meet Pick up/departure commitments of the site.
- Responsible for Hiring, training and building a highly motivated workforce with support from HR and training team, to meet the operational requirements continuously meeting the high bar on quality and productivity.
- Support all safety programs and compliance to ensure a safe work environment for all.

