



Ramaraju Surampudi

SUMMARY

With 15 years of expertise, I am a dynamic proprietor at *Suraj Electricals*, skilled in project, operations, and contract management, with extensive on-shore and off-shore experience across India and internationally (Singapore, Taiwan, Hong Kong, and the UAE). Proven track record in leading high-profile projects for local, national, and multinational clients. Expertise in regulatory compliance, documentation, and technical skills, consistently achieving industry benchmarks in the shipping, oil & gas, and industrial sectors. Strong background in documentation, surveys, team leadership, negotiations, manpower recruitment (from daily-wage workers to B.Tech engineers), material procurement across India, and transportation management (insurance, way bills, etc.). Committed to ensuring on-time, budget-compliant project delivery meeting international standards.

EXPERIENCE

November 2009 - Current

Proprietor Suraj Electricals | Kakinada, India

- **Founder & Manager** of *Suraj Electricals*, an electrical contracting firm in Kakinada (est. Nov 2009), establishing industry standards in documentation, drawings in AutoCAD, local/national authority approvals, project planning, and material supply for ships, new built and dry-dock tug boats projects.
- Secured **timely approvals** from the Indian Register of Shipping, achieving full compliance with international standards.
- Led **multiple large and small-scale projects**: executed 33KV installations (panel boards, cables, transformers, generators, etc.), and managed team of workers to lay 150 km of 24F fiber-optic cable installations for AP state government Panchayat networking.
- Managed **high-profile contracts** in oil & gas with clients like Reliance and Schlumberger; oversaw documentation, Electrical, HVAC, Fire & Safety services, installations and AMCs at industrial and port environments.
- Delivered **end-to-end project management**, covering client assessments, budgeting, procurement, execution, and audits, ensuring quality and timely delivery.
- Collaborated with **international teams** in multilingual environments for successful overseas project delivery.
- Prepared **financial statements, budgets, and forecasts** to support business operations effectively.

EDUCATION

Expected in May 2025

Executive Program in Lean Operations Management and Six Sigma
Indian Institute of Management (IIM), Visakhapatnam

January 2019

Master of Business Administration (MBA) | Finance & Marketing
Andhra University

Vishakhapatnam, Andhra Pradesh
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LINKEDIN

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SKILLS

- Project Management
- Operations Management
- Financial Management, Budgeting
- Contracting Operations Management
- Material Procurement, Negotiation
- Risk Management
- Team leadership and communication skills
- Client relations
- Regulatory compliance, reporting, and documentation
- Technical skills
- six - sigma
- Supply Chain Management
- Quality Assurance
- Safety Management

PRESENT ADDRESS

Flat 309, Fames Brindavanam Flats,
D.No: 2-131/11-80, Mubarak Colony,
Yendada, Vishakhapatnam, Andhra
Pradesh, India, 530045

PERMANENT ADDRESS

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Andhra Pradesh, India, 533004