

## Rakesh Verma

✉: House No-111, Ward No-6, Model Town, Kurali, District-SAS Nagar Mohali, Punjab-140103

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Present Location: Mohali-Chandigarh, Preferred Location: Pan-India



## SUPPLY CHAIN MANAGEMENT-PROFESSIONAL

• Demand Planning • [Supply Planning \(Includes Production Planning/scheduling & Distribution\)](#) • [Logistics/Warehouse Management](#) • MIS (Reports) • Inventory Sourcing • Cross Functional Coordination • Cost Rationalization • [Sales and operations planning \(S&OP\)](#) • Training & Development • [FOSTAC Approved food safety supervisor](#).

### PROFILE

- Knowledge of Demand planning, [Production & dispatch planning](#), Logistics, Shipping, and good exposure of material procurement and replenishment.
- Key competencies in formulating [short term & long-term production plans/Schedules](#) & aligning the same with production units. [Preparing RCCP \(Capacity Planning\)](#) scenarios for different horizons. Maintaining Inventory days of Supply & Inventory value as per the given target.
- Expertise in planning FG distribution along with vehicle movements, with dexterity in demand fulfillment & FIFO.
- Good knowledge of working on Demand Planning and Supply Planning methods along with regular MIS & ERP. [Proficiency in Excel & Presentations](#).
- Proven track record conceptualizing and implementing process modifications to enhance operational efficiency & optimize resource utilization.
- Driving monthly [Supply Review Meeting](#) with effective outcome to bring balance in demand & supply.
- Hands-on experience in conducting [S&OP meetings](#) with relevant stakeholders to understand and mitigate production/capacity/resources gaps. Managing the MTS/MTA and MTO supply planning activities.
- Preparation of Inventory report's & follow up for the slow/nonmoving material liquidation.
- Managing warehouse operations; [determining safety stocks](#) & ensuring optimum inventory levels to achieve maximum cost savings without affecting targeted service levels of [availability & fulfilment](#).

### PROFESSIONAL EXPERIENCE

#### ROC Foods Limited (Republic of Chicken)



*(Republic of chicken is venture of Alchemist Group which is now a Rs. 10,000 Cr (100 Billion) group and one of India's fastest growing Conglomerates. Alchemist is one of the largest processors of chicken in India & promoting its products on the brand name ROC. ROC supply premium chicken products to leading global brands such as KFC (Yum Brands), Nando's, Taj SATS, Oberoi's, ABRL, IRCTC, Walmart, Spencer's, Nature's Basket & other Hypermarkets & distribute products through the company owned delicatessen retail stores across PAN India)*

#### Role:

AGM- Plant Operations

Dec'21 – till date

Manager- Supply Chain Management-PAN India

Jan'17 – Dec'21

Operations Assistant Manager- Supply Chain Management

May' 13 – Dec'16

Sr. Executive-Warehousing & Dispatch

Feb' 10 – April'13

- Production planning for factories / Co-Manufacturing on the mid and short- term planning horizon (Monthly / Weekly/ Daily).
- Co-ordinating finished goods release & dispatches from the Factory / 3rd Parties is an important aspect of the role.
- Planning dispatches to depots including vehicle planning
- Defining the Optimum stock policy for Finished Goods from own factories & 3rd party manufacturers & run tactical planning.
- Control plant / customer service level and Deviations to the Plan.
- Manage shortage (including alerts), according to the shortage policies; manage also excess of stock.
- Managing smooth transition or changeovers for existing or New products.
- Maintaining Availability and fulfilment to the demand.
- Conducting Operations Review Meeting (ORM)
- Implementation Global Planning System (GPS)/IBP & Leading Supply Review meeting.

- Reporting & Analysis.
- Review of RM & PM Inventory levels & Initiating replenishment trigger on priority basis.
- Cost Effective Logistics planning, Optimized route planning for milk run, control over TAT, temperature monitoring and MGK over GPS equipped vehicles.
- Executing business commercial policies like transportation agreements across PAN India, including route mapping, transportation budget, storage space selection for warehousing, weekly reviews with all transporters with corrective action wherever required, working towards dynamic and fixed pricing for logistics operation. Timely follow-up with logistics partners for changes according to dynamic prices.
- Building collaboration with customers, stakeholders, suppliers & key process partners and maintaining high standards of client service keeping in mind quality & service norms to achieve total customer satisfaction and business retention.
- Identifying & developing potential vendors for achieving cost-effectiveness, assessing performance of the vendors based on various criterions.
- Key Account Management.
- Managing communications between key clients and internal teams.
- Strategic planning to improve client results.
- Inbound and out bound Logistics process of the express distribution center/Hub and monitoring feedervehicle.
- Ensuring capacity utilization of the vehicle as per company guide line based on LBH with respect to vehicle tonnage.
- Functional Training to team members.

## **CHEEMA BOILERS LIMITED**

**Jan' 06 – Feb'10(4.2years)**



*(Cheema Boilers Limited is one of India's premier engineering solutions company serving industry's energy requirements. CBL has been manufacturing boilers and allied products for the last two decades and has earned recognition as a research driven organization that sets benchmarks for innovative technologies)*

### **Roles:**

Store Supervisor.

Jan' 2006 to July '2007

Executive Material Management.

Aug' 2007 to Jan' 2010

- Planning day-to-day activities, dispatch schedules & sourcing Executing & implementing management plans, achieving of monthly supply chain targets.
- Managing the supply chain function & developing sourcing strategies to meet present & future supply requirements.
- Managing production related tasks including planning, control while systematically planning production related activities to meet target of production with available resources of the company & focusing on timely availability of desired material for production.
- Judiciously handled Materials Movement, Codification and various documentation.
- Closely monitored inventory accounting, preservation, reconciliation, and supply chain management.
- Streamlined the system & procedures for effective inventory control to ensure ready availability of Materials to meet the production targets.
- Analyzed, investigated and resolved inventory discrepancies identified through section inputs and daily cycle count procedures.
- Managed storage and smooth retrieval of goods in the Store/warehouse for efficient utilization of space.
- Set up new stores and introduced innovative systems of stores administration.

### **ACHIEVEMENTS:**

- Successfully completed training in poultry meat & poultry products Special & COVID- Food Safety Supervisor by FOSTAC-FSSAI.
- Barcode Implementation training arranged by GS1 India at New Delhi .
- Successful Projects on Reduction of Expiry stock & Fright cost.
- Superlative Performer rating for 3 consecutive years.

**LANGUAGES KNOWN:**

Language	Speak	Read	Write
English	Y	Y	Y
Punjabi	Y	Y	Y
Hindi	Y	Y	Y

**ACADEMIA:**

PGDBA in Operations Management ♦ Symbiosis Center of distance learning, Pune; 2011

Bachelor of Arts ♦ Panjab University, Chandigarh; 2009

Intermediate ♦ CNSSS, Kurali under Punjab School Education Board, Punjab; 2003

High School ♦ CNSSS, Kurali under Punjab School Education Board, Punjab; 2001

Technical Qualification

DCA ♦ Indian Institute of Computer Education; 2004

**Date of Birth:** 13<sup>th</sup> September 1985

**References:** Available on request.

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**DECLARATION:**

I hereby certify that the above-furnished details are true to the best of my knowledge and true spirit.

**Rakesh Verma**

**Date:**