
KSHITISH SRIVASTAVA

GLOBAL LEADERSHIP

PRODUCT DELIVERY MANAGEMENT

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PROFILE SUMMARY

- ❖ **20+ years** of digital transformation and B2B delivery management experience.
- ❖ Expert in Onshore & Offshore models for diverse patrons in different geographies.
- ❖ Skilled in setting clear goals, constructing comprehensive roadmaps, and guiding technical solutions to meet project requirements.
- ❖ Strategic solutions provider with a track record of managing complex milestones.
- ❖ Proven ability to adapt to shifting priorities and lead successful program management with customer centric and data driven approach.
- ❖ Promote collaborative excellence, shared ownership, team growth, and 'win as a team' mindset.

EDUCATION

Masters in Computer Application

[2000-2003]

Makhan Lal Chaturvedi University, Bhopal

Bachelor in Science (Mathematics)

[1996-1999]

Dr. Ram Manohar Lohiya University, Ayodhya

CERTIFICATIONS

- Project Management Professional (PMP)
- Agile Certified Practitioner (PMI-ACP)
- Certified SAFe 4 Agilist (Scaled Agile)
- Certified Scrum Master (CSM)
- VPM Certified Practitioner (DBS)
- ISO 13485:2016 (BSI- Internal Auditor)
- Diploma - CORE, Harvard Business School, USA (2020-2021)

ACCOMPLISHMENTS

Product Vision and Leadership: Championed the 'Problem to Portfolio' program, reshaped the growth strategy for product development. Built business strategy, created product roadmap, and led product deliveries of ~\$10 million investment.

Product Development and Transformation: Led the transformation of cloud-based B2B data analytics solutions through visual project management and value streaming mapping tools. Proven track record of independently driving delivery across various businesses and engineering teams. Successfully launched four significant product versions within the last two years with a continuous release cadence. As RTE, led and orchestrated end-to-end deliveries of R&D programs with geographically distributed cross-functional teams.

Project Management and Synergy coaching: Led Visual Project Management (VPM) Kaizen events, enhancing team proficiency and understanding of visual project management principles. Effectively led and mentored teams of functional managers, fostering a culture of excellence, professional growth, inclusivity, and respect.

Agile Transformation and collaboration: Led the team's working model transformation from waterfall to Agile (Scrum). Established and maintained relationships with key business partners, resulting in sustained engagements/feedbacks. Achieved 30% increase in customer satisfaction ratings in a year. Designed and implemented a standardized Agile work process workflow, yielding maximum ROI.

Financial Management and Cost Savings: Managed financial aspects, including developing the revenue model for the product, conducting actual versus budgeted comparisons, and obtaining funding approvals for scope changes. Successfully identified and mapped end-to-end direct and indirect costs, resulting in organizational savings of \$1.2 million in 2021-22.

Market Expansion and Contract Negotiations: Assisted the business team in identifying and exploring new marketplaces. Orchestrated the implementation of 10 pilot sites in China, facilitating valuable customer feedback.

SKILLS

E2E Product Development
SAFe and Waterfall Methodologies
Problem Solving
Cross-Functional Collaboration
Stakeholder Management

Program/project Management
Change Management
Data driven approach
Communication and Coordination
Global Team Management

TECHNOLOGY AND TOOLS

Cloud and Data Engineering – AWS (Major services such as Ec2/S3/KMS/CMS/Transfer Family/Data pipeline), Redshift, serverless architecture, batch processing, Apache Spark, Apache NiFi, EBS, SQL, Python scripting, Databricks, Jenkins, Cloudera, Hive, VS Code, GIT, Azure DevOps, CI/CD, AI, GenAI, ML

Full Stack Engineering and Development– VC++, C#, .Net, Core Java, Java Struts, Hibernate OOPS, OOAD, JavaScript, HTML, Perl, Paired programming (TDD, BDD)

Project Management and Reporting – JIRA, MIRO, Confluence, MPP, Pivotal Tracker, MS TFS, MS Teams, Tableau, Power BI, Microsoft Teams, SharePoint, One-note, Salesforce

TRAINING UNDERGONE

- IEC 62304
- CMMI Level-3 Appreciation program
- Lean six sigma, SEI-CMM process

LANGUAGE

- ENGLISH
- HINDI

PERSONAL DETAILS

PASSPORT NO: Z7309595

[USA VISA (TYPE: B1/B2 | VALID TILL: 03JAN2028)]

[SCHENGEN VISA (TYPE: C | VALID TILL: 21MAY2027)]

POSTAL ADDRESS

HOUSE -11, SAIVEN CAESARS PALACE, V. KALLAHALLI,
SARJAPURA ROAD, BANGALORE-562125

PROFESSIONAL EXPERIENCE

TECHNICAL PROGRAM MANAGER

[NOV,2016- DEC,2023]

BECKMAN COULTER INDIA PVT LTD

Led the transformation of cloud based B2B data analytics solutions (SAAS) through the implementation of visual project management and value streaming mapping tools.

- Orchestrated the end-to-end deliveries of numerous R&D programs, managing geographically dispersed cross-functional teams across the USA, Europe, and India.
- Collaborated closely with both business and technical teams to unite a robust business and technical vision, ensuring alignment of portfolio scope with strategic business objectives.
- Crafted and executed plans for programs, actively shaping roadmap priorities as necessary to meet evolving business needs.
- Implemented change management strategies to align program priorities with evolving stakeholder needs and market demands.
- Provided mentorship to functional leaders and engineers through the facilitation of complex work breakdown sessions, fostering the identification of project deliverables, milestones, task dependencies, critical paths, and risks.
- Oversaw program progress, identifying risks and implementing mitigation strategies while maintaining QCD metrics standards. Established and enforced standardized quality procedures for consistent program quality organization-wide.
- Supervised financial aspects, conducting thorough comparisons between actual and budgeted costs for labor hours, operating expenses, and capital expenditures.
- Generated comprehensive reports detailing program status, achieved milestones, key metrics, and potential challenges, facilitating transparent communication of progress to the L1 leadership team for informed decision-making and resource allocation.

TECHNICAL PROJECT MANAGER

[MAY,2010- OCT,2016]

SONY INDIA SOFTWARE CENTRE

Designing architectural frameworks, implementing evaluation applications, and overseeing technology management for the image analysis library of SONY cameras using agile framework.

- Led a team of 45 R&D members, guiding solution architecture development, technology management, product design, and feature development. Directed performance evaluations to facilitate individual professional growth.
- Implemented a transformation of the team's working model from traditional waterfall methodology to Agile (Scrum), optimizing return on investment (ROI) and fostering greater adaptability and efficiency in project execution.

SENIOR SOFTWARE ENGINEER

[APR,2006- APR,2010]

HEWLETT-PACKARD INDIA PVT LTD

Deliver software solutions, integrating and facilitating R&D development and driving operational efficiency in both, prototype and production lines for manufacturing newly designed printers using .Net framework.

SOFTWARE ENGINEER

[APR,2005- MAR,2006]

XEROX INDIA PVT LTD

Software developer (C++, VC++, SQL) to roll out new user Interface of the printers and database development of the application.

SOFTWARE ENGINEER

[JULY,2003- APR,2005]

AIT SYSTEMS PVT LTD

Software developer (C++, VC++) to build and maintain barcode reader libraries of AIT Barcode solutions.