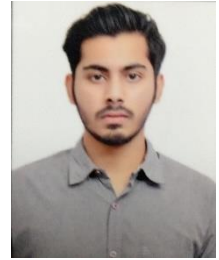


Pranab Mir

Contact no. – 8056346594

Email address – pranabmir1994@gmail.com



Objective

Seeking an opportunity in the field of Marketing/Operations, which will allow me to utilize my knowledge and skill set to contribute to the growth of the organization and add value to self.

Experience

ICICI Bank

Relationship manager

April 2019

Currently working in NRI department where handling tasks as follows:

- Managing organization's relation with existing NRI customers and keeping organization and customer updated about the account status
- Selling and cross – selling products to the existing customers and new customers.
- Handling daily operations of the bank such as lobby management, customer's queries and requests.

Internship

Bureau Veritas

April–June 2018

Was placed as Management trainee in Customer Service Department of organization's Consumer products vertical where tasks assigned were:

- Coordinating with clients for service delivery for various services offered
- Quotation logging
- Was given the opportunity to alpha and beta test the CRM for the organization

Academics

- Post Graduate Diploma in Management with majors Marketing and Operations from Asia- Pacific Institute of Management, New Delhi with CGPA of 8.38
- Bachelors of Technology in Aerospace engineering from Karunya University, Coimbatore with CGPA 7.37

- Technical Skills**
- Proficient in MS-Excel (Certification from Udemy)
 - Knowledge of MS-WORD AND MS- POWERPOINT
 - Knowledge of CAD designing software such as Solidworks, Catia and ANSYS

- Projects**
- Study of the Business Process of Conformity Assessment Business.
 - Study of Consumer Perception towards Lifestyle Products Resting Services.
 - Study of service quality of The Leprosy Mission Hospital through SERVQUAL.
 - Designing, Simulation, Optimization and Fabrication of Winglet for a MALE UAV (Medium Altitude Long Endurance Unmanned Aerial Vehicle).
 - Designing and fabrication of Open Circuit Open Test Section Wind Tunnel.
 - Designing and simulation of single seater jet aircraft

- Participations**
- Participated in Art gallery organized by Marketing Maestro at Asia Pacific Institute of Management, New Delhi.
 - Attended in workshop of Quadcopter Modelling at Karunya University, Tamil Nadu
 - Participated in National Level Tech Symposium MINDKRAFT at Karunya University, Tamil Nadu.
 - Attended in workshop of RC Airplane modelling and fabrication at Karunya University, Tamil Nadu

- Associations & Activities**
- Former member of IT Club, Asia Pacific Institute of Management, New Delhi
 - Former member of Astronomy Club, Karunya University, Tamil Nadu
 - Co-ordinator of Techference (IT Club), Asia Pacific Institute of Mangement, New Delhi
 - Co-ordinator of NSSW 4(National Symposium of Shock Waves) at Karunya University, Tamil Nadu.

Personal Details

Date of Birth	20 th November, 1994
Languages Known	English and Hindi