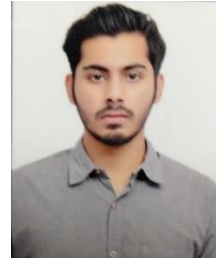


Pranab Mir

Contact no. – 8056346594

Email address – pranabmir1994@gmail.com



Objective

Seeking an opportunity in an organization, which will allow me to utilize my knowledge and skill set to contribute to the growth of the organization and add value to self.

Experience

Adani Wilmar Ltd. Area Sales Executive

August 2019 Currently working in FnF (Food and FMCG) department where handling tasks as follows:

- Handling team of Salesmen and driving company's secondary sales through various parameters.
- Warehouse stock management and distribution of products in the market.
- Data analysis and preparing various data and driving sales through it.

Internship

Bureau Veritas

April–June 2018 Was placed as Management trainee in Customer Service Department of organization's Consumer products vertical where tasks assigned were:

- Coordinating with clients for service delivery for various services offered
- Quotation logging
- Was given the opportunity to alpha and beta test the CRM for the organization

Academics

- Post Graduate Diploma in Management with majors Marketing and Operations from Asia- Pacific Institute of Management, New Delhi with CGPA of 8.38
- Bachelors of Technology in Aerospace engineering from Karunya University, Coimbatore with CGPA 7.37

Certifications

- Data Analytics in R and Python from IIM Raipur

- Marketing Analytics (Certification from Udemey)
- Proficient in MS-Excel (Certification from Udemey)
- CAD designing software such as Solidworks, Catia and ANSYS

Projects

- Study of the Business Process of Conformity Assessment Business.
- Study of Consumer Perception towards Lifestyle Products Resting Services.
- Study of service quality of The Leprosy Mission Hospital through SERVQUAL.
- Designing, Simulation, Optimization and Fabrication of Winglet for a MALE UAV (Medium Altitude Long Endurance Unmanned Aerial Vehicle).
- Designing and fabrication of Open Circuit Open Test Section Wind Tunnel.
- Designing and simulation of single seater jet aircraft

Participations

- Participated in Art gallery organized by Marketing Maestro at Asia Pacific Institute of Management, New Delhi.
- Attended in workshop of Quadcopter Modelling at Karunya University, Tamil Nadu
- Participated in National Level Tech Symposium MINDKRAFT at Karunya University, Tamil Nadu.
- Attended in workshop of RC Airplane modelling and fabrication at Karunya University, Tamil Nadu

Associations &

- Former member of IT Club, Asia Pacific Institute of Management, New Delhi

Activities

- Former member of Astronomy Club, Karunya University, Tamil Nadu
- Co-ordinator of Techference (IT Club), Asia Pacific Institute of Mangement, New Delhi
- Co-ordinator of NSSW 4(National Symposium of Shock Waves) at Karunya University, Tamil Nadu.

Personal Details

Date of Birth

20th November, 1994

Languages Known

English and Hindi