

Pradeep Bisht

9911537055

prabis2002@gmail.com

Ahmedabad, Gujrat



PROFILE

Offering 18+ years of rich experience in Planning/Procurement/Purchase/Warehouse/Logistics with hands-on experience in formulating and implementing strategies that directly results in improved efficiency, process improvements & cost savings across various industries.

EXPERIENCE

Supply Chain Manager (HOD)

BALL AEROSOL PACKAGING, 2021-Present

Ball Aerosol Packaging, a business of Ball Corporation(US MNC), is the leading supplier in Europe. Ball Corporation manufacture aluminum aerosol cans, bottles and slugs for customers in the personal care, pharmaceutical and beverage industries. World Leader in Aluminum Business having worldwide 60% market share. Ball Aerosol Packaging operates six Aerosol manufacturing plants in the Czech Republic, United Kingdom, France, India, Mexico and Brasil and three aluminum slugs production facilities in France and North America.

CURRENT JOB PROFILE

- Managing a team of 8 people involved in different function like Procurement, Warehousing, Planning, logistics and CSR.
- Managing Annual spent of over 150 Crores in direct purchase of Material like Aluminum Slugs, Coatings, Lacquer, Inks, Corrugated box, Trays, Shrink film along with Capex Purchases ,Scrap Selling, Indirect Buying.
- Obtained favorable prices and terms by smoothly negotiating with suppliers
- Reduced costs and delivery times by optimizing existing supply chain processes.
- Kept vendors in compliance with contract terms and performance requirements by continuously monitoring OTIF.
- Helped coordinate and integrate supply chain management strategies across departments.
- Standardizing logistics processes and supply chain systems for transparency and cost-effectiveness.
- Negotiating the rates for domestic as well import/export shipments.
- New Supplier onboarding and regular audits for identifying the gaps and improving the process.
- Optimized warehousing plans to keep production materials and completed products organized and efficiently retrievable.
- Boosting overall business unit operations with better forecasting, reorder points, and buffer stocks.
- Supporting on-time production with properly sequenced RM/PM deliveries and supply chain operations.
- Timely production changes, organizing the necessary materials, equipment, and products to help production line run smoothly.
- Customer Interaction for regular order , timely Price List closures and On time dispatches.

PRO SKILLS

- Procurement
- Pricing negotiation
- Warehouse operations
- Logistics management
- Inventory Management
- Team Management
- Written communication
- Multitasking

EDUCATION

MBA

IMT Ghaziabad, 2005-2008

MASTER OF SCIENCE

DEI University, AGRA in 2002

CERTIFICATION COURSE

IACT Global, Supply chain and Logistics

Green Belt in SIX SIGMA from ISI DELHI

Problem Solving Technique, MDI College ,Gurgaon

PERSONAL DETAIL

BIRTHDATE : 30-10-1978

MARRITAL STATUS: MARRIED

Passport No. :H2549180

PREVIOUS EXPERIENCE

PLADIS GLOBAL, New Delhi, as Procurement and Planning Manager since Jan 2019 – Jan2021

Pladis Global is one of the fastest growing snacking companies in the world. The company was established in January 2016 when Yildiz Holding brought together United Biscuits, Ülker, Godiva Chocolatier and DeMet's Candy Company as one global business. The company has 34 factories in 13 countries and its products reach 4 billion people worldwide in 120 countries across Europe, the Middle East, Africa, Asia and the Americas.

JOB PROFILE

- Formulated SCM for smooth execution of projects within time & cost parameters; developing alternate sources, mitigating supply risk and assisting in negotiating supply agreements with critical suppliers for key materials.
- Was responsible to establish, ramp up and maintain a local portfolio of materials & services suppliers which are qualified and can deliver to pladis according to defined standards at the best price for Manufacturing Plant in Baddi.
- Managed Annual spent of over 200 Crores, SOL 150 SKUs, NPD per year 100 SKUs, 350+ Packing Material(20Cr) & 100+ Raw material(160Cr).
- Managed Procurement of Components such as Shippers, Monocartons, Laminates, Trays, Polybags etc. & Raw Materials such as Commodities(Wholewheat, Sugar, RPO), Flavors, chemicals, Fats and Oils etc.
- Prepared annual plans and budgets for supply chain & logistics operations; ensuring effective distribution of products to right market and at lowest cost
- Lead opportunities for optimal cost savings through analysis of current spend, category analysis and benchmarking
- Lead the supplier selection, Request for Proposal (RFP) and negotiation process to deliver agreements that include excellent long-term pricing models, purchasing of seasonal and non-seasonal raw materials, material planning, re-order point strategies & establishing purchasing budgets, plans, policies, systems, and Procedures.
- Inventory Management of Raw Material and packaging material .Synergizing with departments for Excess liquidation. Making Strategy with the supplier to manage the Bull-Whip Effect.
- Maintained, monitored & evaluated strategic relationships with suppliers
- Strong vendor development process from identification to qualification for Materials and CAPEX.
- Worked on the latest trends to support the sales and minimize the opportunity loss.
- Directed Warehouse for timely close of SAP entries for timely payment.
- Maximized the warehouse space utilization through proper coordination.
- Maximized material usage before moving to expiry.

ORIFLAME COSMETICS Ltd Oct 2017 – Jan 2019 as Global Purchase & Planning Manager

Oriflame is a cosmetics company which is engaged in selling natural skincare and cosmetic products through an independent sales force. The company operates primarily in the Americas, Africa, Europe and Asia. It is headquartered in Stockholm, Sweden.

JOB PROFILE

- Managed Global Supply Planning for 7 markets, 12 subcontractors(Third Party Mfg.) and 2 group Manufacturing facilities.
- Managed Procurement of Components (Folding Boxes, Bottles, Caps, Tubes, sleeves, shipper, partition etc.) & Raw Materials (Color, pigments, perfumes, actives, chemicals, oils, bulks etc.)
- Managed four Third Parties for Raw material and packing material delivery and stock management.
- Ensured Timely Deliveries of Finished Good as per the market Commitment.
- Supplier Development and rate negotiation for short and long term.
- Localization of key Raw & Packaging material thereby resulting in significant improvement in Service, Lead-time & Cost.
- Established new vendors with help of Product planning and R&D.
- Worked on Lead Time and MOQ reduction with suppliers.
- Ensure compliance with all internal guidelines and external regulations and requirements relating to responsible categories,
- Finance policy, procurement policy, code of conduct, etc.
- Provide innovative sourcing solutions to the business by bringing continuous improvement and market driven innovation and offering credible alternatives where applicable.

- Handled warehouse to achieve maximum efficiency, effectiveness and quality of service.
- Coordinating and follow up with vendors for scheduling of shipments and with stores for shipments.
- Implementing suitable supply plan to ensure timely availability of material.
- Ensured stock levels are managed and controlled effectively.
- Ensured compliance with all Health and Safety regulations.
- Used automated computer systems to monitor warehouse stock control.
- Aligning with marketing and planning team for near expiry liquidation.
- Making sure that all freight receipts and deliveries are carried out in time.
- Scheduling work to meet fluctuations in staffing levels & workloads.
- Lead motivating, training and developing staff.

AVON BEAUTY PRODUCTS INDIA PVT LTD Sept 2010 – Oct 2017 as Manager Purchase & Planning

Avon is a leading global beauty company. As the world's largest direct seller, Avon markets in more than 100 countries through approximately 6.5 million active independent Avon Sales Representatives. Avon's product line includes beauty products, as well as fashion and home products.

JOB PROFILE

- Efficiently Managed a team of 7 (2 purchasers, 3 planners and 2 logistics).
- Was responsible for Inventory Planning of 1600 SKUs worth 50 Cr across 6 Plants and 22 WH.
- Annual budgeting activity for finalizing the CAPEX and savings from vendors by Volume and rate Negotiation.
- Managed Procurement of Imported Finish Goods such as Creams, Body sprays, Eye Pencils, Lip Liners etc., Raw Materials such as Color, pigments, perfumes, actives, chemicals, oils, bulks etc.& Components such as Cartoon, Bottles, Caps, Tubes, sleeves, shipper, partition etc.
- Subcontractor handling system with daily follow ups on the production and Controlling Inventory at their end.
- Identify & qualify local vendors in close collaboration with local R&D & Quality team.
- Excess Liquidation in alignment with the Sales and Marketing for 95% of the inventory before a product obsolesces.

ORIFLAME COSMETICS Ltd Sept 2008 – Sept 2010 as Team Leader

JOB PROFILE

- Handled approx. 500 SKUs and their Raw Material/Packing Material efficiently.
- Handling the overall planning of FG for 5 different countries. Providing the plan confirmation and ensuring timely delivery.
- Ensuring the optimum utilization of the manpower and machine via making corrections in the old planning processes. Heading the weekly planning cycle between different countries
- Developed, analyzed and interpreted capacity planning information and generated alternative solutions as needed.
- Handled Subcontractor Planning and audits on stock levels, machine utilization and capacity enhancements.
- Identified excess and obsolete materials and made decisions to scrap or hold for future use. Regular follow up with the purchase and logistics department for timely availability of the RM/PM.

ASIAN PAINTS Ltd. Aug 2003 – Sept 2008 as Senior Office

Number one Paint manufacturing company in INDIA. Worked in the Industrial Paints Unit. Major Customer include HERO HONDA, HSCIL, BAJAJ, TATA MOTORS and EICHER TRACTORS.

JOB PROFILE

- Handled a team of 20 operators and 6 shift supervisors. Making monthly schedules basis the material and manpower availability.
- Up gradation of the department to improve the quality, yield, operational safety, & de-bottlenecking of the process to increase the productivity.
- Reduced machine shutdown time due to unavailability of C class items by statistical Analysis.
- Using (Six Sigma, DMAIC Approach, 5 Why analysis, QRI etc.) for Quality and Process Standardizations ensuring "ZERO Defects & RFT" as a quality absolute
- Acquired Five Star Rating strict conformity to the safety standards as per British Safety Council
- Engaging people in TPM,5S, and Kaizen to ensure machine availability.