



M GANESH

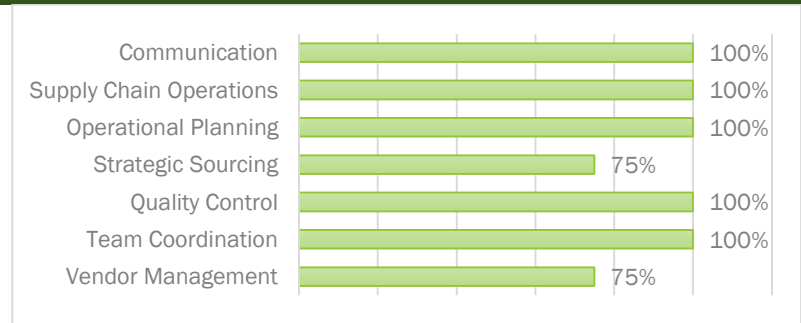
SUPPLY CHAIN OPERATIONS

Decisive, strategic, and performance-driven professional targeting assignments, with an organization of high repute

PROFILE

- Competent professional with **BE (Mechanical) offering 4+ years** of experience in Supply Chain Operations entailing functions like Process Enhancement, Quality Management, Capacity design, Location strategy, Layout design & Strategy, Supply chain Management through SAP.
- Experience in organizing **vendor training & development, instituting process improvement & enhancing process techniques.**
- Expertise in **negotiating with suppliers/vendors** to clarify contract, delivery, term of payment & other issues & optimize cost, delivery time & conditions
- **Established supply chain processes** and developed work environment to optimize resource & capacity utilization and augmented productivity.

SKILLS



WORK EXPERIENCE

PROCUREMENT MANAGER

One Ventures PVT LTD (DICEKART) , CHENNAI

MAY 2022- AUGUST 2022

- Worked with Farmers & Vendors to Procure fruits and vegetables and implemented strategic sourcing in the market. Assist teams with procurement plan, pricing, Farmers onboarding, demand planning, and marketing. Successfully launched 5 collection center. Over a One-month period these efforts boosted city tonnage from 5 to 15.

AREA OPERATIONS MANAGER

63 Ideas info labs PVT LTD (NINJACART) , CHENNAI

MARCH 2018-APRIL 2022

Key Result Areas:

- Coordinating with different departments for requirements planning, stock/material optimization, and schedule formulation for streamlined workflow, meeting stakeholder's demands
- Working in the areas of value capture assessment, reporting (using MS Excel), and operations-specific initiatives
- Strategizing & implementing travel & logistics processes in compliance with organizational policies and SLAs
- Administering spending budget, purchase requisition, and purchase order

PROJECTS

- **RFID INITIATION – INCREASED PRODUCTIVITY** by scanning each assets using RFID guns to ensure none is missed for loading/unloading.
- **FML TRIP MAPPING – REDUCED CITY CRATES LOSSES** 0.15p/kg.
- **SATELLITE CITY SALES –** Successfully increased 25% of sales volume in satellite city.
- **INFINITY MODEL –** Worked with market sales team & sourcing team to ensure on-time delivery of products. Also reduced fraudulent transactions by verify market bills through calls.
- **QUALITY EXPERIMENT –** Reduced city rejection losses from 40% to 15% by changing the old process model (T-1 to T-2).
- **CC EXPANSION –** Increased 25% of city sourcing tonnage by launched new collections centers in Tamil Nadu, Andhra Pradesh & Karnataka.

EDUCATION

2013-2017: BE (MECHANICAL) from SKP Engineering College, Tiruvannamalai; Secured 8.14 CGPA

PERSONAL DETAILS

Date of Birth: 30-09-1996
Languages: Tamil & English
Address: Guindy, Chennai.

CONTACT

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- Negotiating & coordinating with vendors; on-boarding new vendors through strategic tie-ups; bringing deals to fruition through negotiation
- Implementing various, Continuous Improvement Methods to improve cost-saving initiatives; executing cost-effective projects in line with organizational cost reduction goals
- Effectuating ready-to-go to ground levels with sufficient BCPs for change implementation
- Having exposure in end-to-end process from starting point of product procurement, Creation of purchase requisition to purchase order to GRN process to delivery notes in SAP
- Involved planning, Organizing and overseeing the organization's process to balance revenues, costs and achieve the highest possible operating profit
- Fostering the central initiatives as well as contributing with ideas for effectively scaling-up the operations in the city
- Handled the weekly and monthly PnL of few metrics especially FML cost of the city
- Maintaining the quality standards and minimizing the rejection losses below the permissible level

Highlights:

- Appreciated for developing new process flow and optimizing existing ones in accordance with the benchmark to meet the dynamic business environment
- Recognized for successfully launching 15+ branches (Collection Centers) around Tamil Nadu, Andhra Pradesh & Karnataka
- Ensured on-time labor reporting; maintained staff attendance & salary report

CNC MACHINE OPERATOR

Aqua sub engineering, Chennai

April 2017 – Feb 2018

Key Result Area:

- Worked on load supply; implemented quality assurance procedures to inspect finished parts (rotor), adhering to quality standards & norms