



# Mayank Noel Pannalall

## Contact Details

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Current Location : Bangalore

## Personal References

Name- Amit Kumar Giriwan

Position : DGM Power Trading & Business  
Development

Adhunik Power & Natural Resources Limited Mobile  
Number- +91 98185 55993

Name- Neeraj Kumar Yadav

Position : Manager  
PTC India Financial Services Limited  
Mobile Number- +91 903000130

Name- Mr. Himanshu Bhatnaagar

Position : AVP  
PTC India Financial Services Limited  
Mobile Number- +91 9654309002

## Professional Summary

- A focused professional with zeal to make a winning career in Business Analysis, Research Analysis and Finance
- An effective planner with a flair for working hard and contributing towards achievement of organizational goals with integrity
- Endowed with a passion for winning as evinced through demonstrated excellence academic & extracurricular areas
- Skilled in business requirements, performing gap analysis between goals & existing procedures/skill set, designing process and system improvements to increase productivity & reduce costs
- Extensive experience across Business Intelligence, Business & Process Consulting assignments.

## Work Experience

### **RENEW POWER VENTURES PRIVATE LIMITED - JUL'17 TO JUL'19**

#### **ASSISTANT MANAGER**

#### **COMMERCIALS DEPARTMENT ( OFFTAKE )**

##### KEY DELIVERIES :

- Ensuring PPA compliances and Obligations:
- Ensuring customers relationship, resolving their issues and subsequently coordinating with the internal departments for the issues and smoother operations of the revenue realization from the customers.
- Invoicing of customers
- To ensure timely submission of monthly invoices of existing clients & New
- Clients as per the invoicing procedure described in PPA's
- For Rooftop and Open Access Customers (Wind and Solar)

##### REPORTS :

- MIS
- Weekly Progress Report
- Receivable and Commercial Reports
- New Projects Updates in coordination with  
- Business Development Team, Bidding Team & Project execution Team
- Open Access: Allocation of energy, Raising Invoices and Settlement with
- Customers and State Utility.
- Coordinating with customers for Revenue Collection
- Compliance
- coordination with Customers (Private and Public)
- Account Reconciliation and issue resolutions (Internally, audits and with customers on regular basis)

### **SHREE CEMENT LIMITED - JUN' 13 TO JUN' 17**

#### **ASSISTANT MANAGER IN BILATERAL TRANSACTIONS**

#### **OPERATIONS & COMMERCIAL DEPARTMENT**

##### KEY DELIVERIES :

- Tracking up of key regulations and orders with relevance to power sector
- Delivering data for analysis
- Regulatory Updates Related to Power Market.
- Updating management information system
- Raising open access bills, energy bills and reconciliation with parties.
- Reviewing schedule of ongoing transactions

- Executing:
  - Payment Advice and Format VII (Communicating Details for payments with respective parties and Accounts department)
- - Form IV and OTC Reports
- Interacting with clients \_ (For Business Development, operations and Commercial)
- Calculating landed cost for power from source to delivery point and net realization to
- plant's Ex- Bus
- Operations: Filling and Preparing applications for short term and medium term open access
- transactions (Advance, First come First Serve Basis & Day Ahead)
- Research for Business Development

## **INTERNSHIP**

- During MBA
  - **Project Covered** - Merchant Power Sale Options for Wind Energy
  - **Organization:** GMR Energy Trading Ltd., Bangalore  
Period: Jun'12 - Jul'12

- During Engineering
  - Organization** - Bharat Aluminum Company Limited, C.G., Korba  
Period: May'09 to June'09  
Description: Training in BALCO for Aluminum smelting and thermal power plants.

### **Organization: Bhilai Steel Plant, Bhilai**

Period: June'06 - Jul'08

**Description:** Bhilai Steel Plant's Vocational training on Production of Wire Rods, Rail and Heavy Structure, Merchant Products (angles, bars etc.)

## **Education Qualification :**

- MBA (Power Management) from College of Management Studies (University of Petroleum & Energy Studies, Dehradun) in 2013 with 79.8%
- B.E (Mechanical Engineering) from Bhilai Institute of Technology - Durg, Chhattisgarh(Chhattisgarh Swami Vivekanand Technical University) in 2010 with 61.35%
- 12th from Krishna Public School, Bhilai, Chhattisgarh(CBSE) in 2006 with 73.2%
- 10th from Seventh Day of Adventist Inter College, Roorkee with 2004 in 64.55%

## **Certification**

Data Science & Machine Learning in R & Python - **Indian Institute Of Management Raipur**. - 2020

## **Computer Skills**

Insightful knowledge of MS Office Suite, MS project, Primavera and Internet Applications

## **Personal Details**

**Date of Birth** : 4th September 1988  
**Permanent Address** : S/O Mr. Mukesh Pannalal, Priya Ellen Niwas Ring Road No. 2 Panna Nagar, Bilaspur  
**Languages Known** : English & Hindi  
**Marital Status** : Married

"I do hereby declare that the above particulars of facts and information stated are true, correct and complete to the best of my belief and knowledge."