

## BHARAT MANDHIYANI

Chronicled success with an experience of **8 years** in all aspects of **Finance Operations** and structuring appropriate business strategies for maximizing top line & bottom line profitability, targeting assignments **Accounting & Financial Operations** with an esteemed organization, preferably in **Automobile Sector**

Location Preference: PAN India



### Executive Profile

- ❖ **Enterprising Leader** with expertise to enhance **financial procedures & internal controls**, prepared **financial forecasts** with **coordinated budget projections**; experience in **Finance & Accounts, Internal Audit, SOP Audit, Project Financing, and Direct Taxation Operations**
- ❖ **Visionary & Strategist** with expertise in **developing and implementing financial and operational controls** for business growth and competitive position of the firm through **finance management, internal controls/audits** and **productivity improvements**
- ❖ Completed **Qualified Concurrent Audit Certification Course** in Sep'13 from ICAI and certification course in GST in 2017; currently pursuing **DISA from ICAI**
- ❖ Capable of **conducting business valuation & industry analysis** aided by strong understanding of **financial modeling / forecasting and valuation** techniques
- ❖ Well-organized with a record of **providing independent, formal valuation opinions** that serve a variety of objectives including **business acquisitions & mergers**, refinancing & reorganization and tax or **regulatory compliance**
- ❖ Subject knowledge of **partnering with business units to proactively identify business opportunities**; implementing **business strategies to maximize savings**
- ❖ Experienced in **monitoring, mentoring & motivating the workforce** to enhance their efficiencies with excellent **communication and people management skills** for leading personnel towards **accomplishment of common goals**

### Major Clients/Audits Managed

- ❖ Statutory Audit for Project Sarva Siksha Abhiyan for UP State
- ❖ Statutory Audit National Rural Health Mission for UP State
- ❖ Internal Audit for HLL Life Care Limited for Project Targeted Condom Social Marketing for Punjab, Haryana & Chandigarh (Project of NACO)
- ❖ Project Audit for IUCD (Intra Uterine Contraceptive Device a Project of NRHM)
- ❖ Project Audit for Source Migration (Project of UP State Aids Control Society)
- ❖ Project Audit of UPSF (Uttar Pradesh Social Franchising a of UP State Aids Control Society)
- ❖ Branch Audit for HLFPT Project Targeted Condom Social Marketing for Uttar Pradesh & Utrtrkhand (Project of NACO)
- ❖ Branch Audit for HLFPT Project Targeted Condom Social Marketing for Madhya Pradesh (Project of NACO)
- ❖ Branch Audit for HLFPT Project Targeted Condom Social Marketing for Bihar (Project of NACO)
- ❖ Project Audit for LWS (Link Worker Scheme: Project of UP State Aids Control Society)
- ❖ Statutory Audit for RMSA UP (Rastiya Madhyamik Siksha Parishad)
- ❖ Internal Audit for PFI (Population Foundation of India for UP & Maharashtra)
- ❖ Internal Audit for BLPS (Bihar Livelihood Promotion Society: Project of World Bank)

### Key Impact Areas

Financial & Strategic Planning	Controllership & Decision Support
Cost Management & Budgeting	Due Diligence
Accounts Payables / Receivables	Regulatory Compliances
Financial Reporting & Documentation	Team Management & Leadership

### Soft Skills

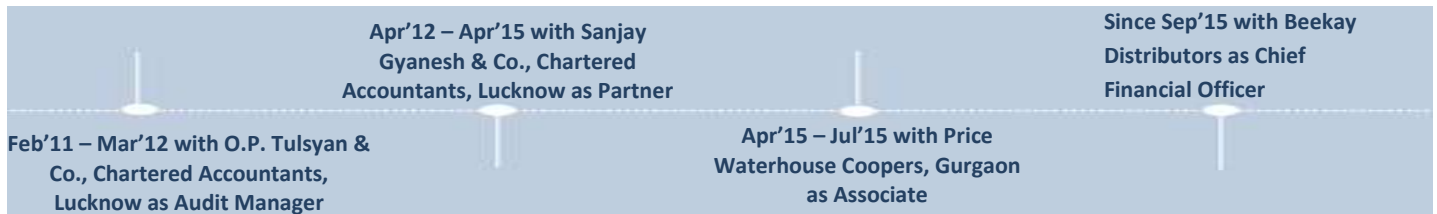


### Education & Credentials

- ❖ CA from ICAI, Lucknow in 2011
- ❖ B.Com. from Lucknow Christian College (Lucknow University), Lucknow in 2008
- ❖ 12<sup>th</sup> from UP Board, Lucknow in 2005
- ❖ 10<sup>th</sup> from UP Board, Lucknow in 2003



## Career Timeline



## Professional Experience

### *Since Sep'15 with Beekay Distributors as Chief Financial Officer*

#### Key Result Areas:

- ❖ Leading a team of 18 Accountants and 13 Profit Centers of company along with fund management and cash flow management; managing new business set up and working on developing agreement with debtors/ creditors/ landlord
- ❖ Coordinating with Vendors and Principal on key considerations, risks, protection mechanisms and possible upsides associated with a contemplated investment
- ❖ Evaluating historical and prospective financial performance of a business
- ❖ Maintaining commitment to quality, shared responsibility, support and updating senior team members on progress
- ❖ Suggesting technology-based solutions for enhancing functional efficiency and achieving business excellence
- ❖ Effectuating marketing activities & managing proposal preparation, thus leading to new business development
- ❖ Managing finance functions such as determining financial objectives, designing & implementing systems, policies, conducting cost analysis and reporting variances for facilitating internal financial control
- ❖ Implementing systems, procedures & manuals for preparation & maintenance of statutory books of accounts & financial statements, ensuring compliance with statutory requirements
- ❖ Creating budgets for determining difference between projected & actual results and implementing corrective actions for same
- ❖ Directing financial analysis, internal and regulatory reporting, accounting operations, budgeting, forecasting that leads to long-term improvements in cost savings, profitability and productivity
- ❖ Establishing and implementing internal control disciplines to maintain integrity and accuracy of financial reports
- ❖ Managing the treasury functions including long & short-term funding, credit control and so on
- ❖ Effectuating the significant improvements in accuracy and timeliness of cash management and reporting

#### Highlights:

- ❖ Conducted & finalized Tax Audits as per Income Tax Act 1961
- ❖ Established parameters like Budgeting, Re-negotiation and Rate Contracts to control cost of inventory
- ❖ Took initiatives like process simplification, designing of new SOPs, execution of Vendor Appointment Process and Payment System which supported overall operational functions & vendor management
- ❖ Established internal controls like minimize cash transaction, card payments on travel bills, tie-up with hotels and airlines for BTC mode, central procurement system development on operational, accounting & payments front for risk mitigation
- ❖ Increased company's revenue by INR 125 cr. in three years through data analysis of right product at warehouses, customer wise product analysis, adding 4 more businesses in past 3 years measures
- ❖ Recognized for raising INR 10 cr. additional working capital on same collateral by proper valuation of collateral for company
- ❖ Generated active inputs on profit maximization by providing means like optimum working capital and increasing the rotating cycles to sort out matters like block funds in dead inventory and overdue payments.
- ❖ Provided financial and business management leadership that facilitated growth from INR 160 cr. to INR 300 cr.

### *Apr'15 – Jul'15 with Price Waterhouse Coopers, Gurgaon as Associate*

#### Key Result Areas:

- ❖ Acted as a Finance Expert Global Fund – Local Fund Agent; reviewed disbursement requests, raised by PRs, and suggested amount to be disbursed by Global Fund
- ❖ Managed assessment of procurement and logistic arrangements at PR and SR for uninterrupted supply of drugs

### *Apr'12 – Apr'15 with Sanjay Gyanesh & Co., Chartered Accountants, Lucknow as Partner*

#### Key Result Areas:

- ❖ Developed SOPs for conducting retail sector audits, managed internal control in area pertaining to expenditure management, maintained compliance with statutory norms of various acts (Income & Indirect Tax, Labour Laws, Company Act), worked on donor terms & conditions, conducted budget variance analysis, and managed reconciliation of grants & expenses
- ❖ Ensured return filing, tax audit, TDS compliances & returns, wealth tax returns filing & computation, compliance of wealth & income tax; managed filling of 23B, DIN filling, preparation of balance sheet as per schedule VI, checked accounting records of clients on Tally & FA at regular intervals
- ❖ Worked on service tax registration, filing of service tax returns and compliance with service tax notifications; conducted concurrent audits for 2 PSU banks, performed quarterly reviews and half yearly closing of bank

### *Feb'11 – Mar'12 with O.P. Tulsyan & Co., Chartered Accountants, Lucknow as Audit Manager*

#### Key Result Areas:

- ❖ Organized Fixed Assets Register & Property Stock Accounts for UP Housing Board for more than 62 units and compilation of fixed assets & property register and administered a team of 7 members for conducting internal audit tasks
- ❖ Successfully performed:
  - SOP Audit for Future Group (Big Bazaar) for Lucknow, Kanpur & Allahabad
  - Statutory Audit for UPPTCL in 2008-09 (Uttar Pradesh Power Transmission Corporation Ltd.)
  - Internal Audit for project of HLPPT (Hindustan Latex Family Planning Promotion Trust) like UP Trade, NACO & UPSF for quarter end 30-06-2011 and 30-09-2011
  - Internal Audit for project of PFI (Population Foundation of India) Global Funding in 2011-12

## Articleship

**Company Name:** O.P. Tulsyan & Co., Chartered Accountants, Lucknow  
**Tenure:** Mar'09 – Feb'11

**Company Name:** M/s Girish Gupta & Associates, Chartered Accountants, Lucknow  
**Tenure:** Feb'08 – Mar'09



## Extracurricular Activities

- ❖ Secured certificate from:
  - NIIT at school in Computer Skill, securing an outstanding grade in 2004-2005
  - Honorable Mr. Viswanathan Anand in Chess Competition at NIIT's first National Chess Championship
- ❖ Represented:
  - Lucknow Christian Intermediate College in Oct'03 at Annual Football Tournament
  - Lucknow Christian Intermediate College Football Team as Captain in 2004
  - C.A. GMCS Batch-18 Cricket Team as Captain for match with Lucknow C.A. in Jan'12
- ❖ Supervised a team of 8 as Team Leader for Coal India Internal Control & System Audit
- ❖ Received Best All Rounder Award for Cricket Match Lucknow GMCS - 18th Batch Vs. Lucknow C.A. in Jan'12

## IT Skills

- ❖ Finnacle, FA, Tally 6.3, 7.2 9.0 & ERP 9.00
- ❖ MS Office (Word, Excel and PowerPoint) and Internet Applications

## Personal Details

**Date of Birth:** 14<sup>th</sup> November 1986  
**Languages Known:** English, Hindi and Sindhi  
**Permanent Address:** 252/272, Kamla Niwas Nehru Cross, Near Rakabganj, Lucknow - 226004