



VAJRALA LINGA REDDY

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Aspiring to take challenging role to effectively utilize my experience, skills and knowledge to achieve organizational goals and targets.

PROFILE SUMMARY

- **Senior Rollout Manager** with **19 years** of Product, Technical & Leadership experience in Project and Program Life cycle management.
- **ITIL® Foundation Certified**
- **Certified** in Ericsson Leadership for professionals Program.
- **Specialization** in Driving End to End Project delivery, Building Project team (On site & Offshore), Identifying new Business & Building delivery models, Process Audit & endorsing improvements.

CORE COMPETENCIES

Project Management

- Planning and Integration of project team based on Project requirements.
- Monitoring and Controlling project with respect to Cost, Quality & Time.
- Preparing project requirements & detail engineering data.
- Conducting meetings with customer to understand future demands and get feedback for ongoing projects.
- Conducting project review meetings for evaluating project progress & taking adequate corrective actions, if required.

People Management

- Hiring suitable resources based on organization requirements.
- Developing skills in resources to meet project requirements.
- Guiding and coaching resources to fulfill customer demands.
- Monitoring resources for error free delivery and to improve the quality of delivery.
- Technical support to the team during critical issues.
- Tracking resource utilization and optimizing resource headcount to achieve 100% resource utilization.
- Managing customer critical escalations.

Technical

- Identifying solution based on Customer requirement
- Identifying HW & SW requirements
- Planning & Preparing delivery modules
- Ericsson BSC Commissioning & Integration. Evo8230, Evo8200, HD BSC & HC BSC
- Ericsson RNC Commissioning & Integration. Evo8300. Evo8200, RNC 3820
- Ericsson BTS Commissioning & Integration. RBS 2000, RBS 6000

CAREER SUMMARY

- 19 Years of Experience in Project Management, RAN & MW Network Deployment Rollouts. Deployed multiple projects Globally.
- Currently working as **Senior Rollout Manager** for STC KSA End to End Project delivery(Deploying RAN & MW Hardwares, Upgrading existing LTE & NR sites capacity).
- Worked as **RAN Deployment Head** for Airtel India Network Modernization Project (Deployed 4G Upgrades & 5G Preparation).
- Worked as **Implementation Manager** for Global Customers **DNA Finland, Telefonica UK, Vodafone UK, Indosat / XL Axiata/Telkomsel Indonesia, Digicel PNG** for New build, Upgrade & Modernization Projects.
- Implementation Lead for Remote RAN Integrations of 2G / 3G / 4G Nodes for Indosat, Telkomsel & XL Axiata, Indonesia Network rollout Projects.
- Implementation Lead for 24X7 RAN Integration NOC for Indonesia. Supporting 3 Operators for remote delivery for 2G, 3G & LTE Network rollouts.
- Project Lead for Vodafone Mumbai RAN Network Migration Project. Managed Rollout of 50+ BSC's and 4500+ RBS sites equipment & Sites Migration from Motorola to Ericsson.
- Project Lead for Uninor Bihar & Jharkhand, New Network Deployment Project. Completed the Deployment of 10+ New Servers & 1700 Cell sites in 6 months.
- Project Lead for Idea Maharashtra for 3G Network Deployment Project. Launched 3G Network within 3 months with 4 RNC Servers & 600+ Cell sites. Data Migration from Server to Server.
- Implementation Lead for DNA Finland Network Modernization project.
- Integration Engineer for BSC / RNC Integrations & RBS Sites Integrations.

ACHIEVEMENTS

- **Impact Award** winner for outstanding impact on Business delivered in 2023 for **STC KSA**
- 3 times Ericsson **CLUB ACE FALCON** Award winner for outstanding contribution towards achieving business excellence in 2008 Q1 for **Vodafone swap Project Mumbai**, In 2009 Q3 for **Uninor Project Jharkhand**, In 2011 Q1 for **Idea Maharashtra 3G Rollout**.
- **Completed IP Technology Certification & IP Networking Certification**
- **Employee of Month** Award Winner For outstanding contribution towards achieving business excellence in Quarter 3, 2014 (**Indonesia 24X7 INOC Operations**)
- Completed **Ericsson Leadership For professionals (LFP)** Program in March-2016
- **Completed ITIL® Foundation Certified**
- Cleared the Eligibility for appearing in **PMP Certification**. Also, completed 35 hours (PDU's) training on Manage Project Professionally

ACADEMIC QUALIFICATION

Diploma in electronics	NTTF Bangalore, India	2005
International MBA Degree in Operations	JARO Education in association with United Business Institutes Brussels, Belgium	2012
Executive Certificate Program in Advanced Project Management	IIM Visakhapatnam	Expected Completion: July 2024

PERSONAL DETAI

Date of Birth : 14-August-1986
Address : S/O Nagireddy.V, Chinna Bazar, Telaprolu, Krishna District, Andhra Pradesh-521109
Languages Known : English, Hindi, Telugu
Current Location : Vijayawada
Passport No : U9478454
Valid thru : 21-January-2031