

Ladi Selvendhar

MBA- Power Management & Finance

Intend to work in an organization that gives me the opportunity to learn, grow and showcase my skills for the personal development of my career as well as the organization



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Rayagada, India

Ladi Selvendhar



Skills

- Analytical Skills
- Adaptive skills
- Financial Modeling & Analysis
- Renewable Energy
- Open Access
- Thermal power Plant
- ARR filing
- Power Regulations
- Designing & PV Syst
- Management Consulting
- MS office & Power point Presentations
- Bidding process
- Environmental Impact assessment
- Basics of TPM

Certificates

- Master of CAD/CAM
Central Tool Room & Training center,
Rayagada.
(07/2015 - 01/2016)
- Complete 6 days Course on
Automobile engineering
- Participated in national level Robotic
Tec Fest (DAKSHAN 2k12)

Personal Projects

- Member in MESA (Mechanical
Engineering Student Association)
- Coordinator and Participant of
Two day National Work shop for
“Batter Energy Storage and Micro
Grids in India”
- Member in Alumni & Mess
Committee at NPTI, Faridabad

Languages

- English
- Hindi
- Telugu
- Oriya

Work Experience

✦ Junior Manager – Business Development

Kreate Energy Pvt. Ltd., New Delhi. (Feb,2020 to Present)

- ✓ Preparing Techno- Commercial Proposal, Cold Callings for large scale Industrial and Commercial Consumers of UP,
- ✓ Open Access Regulatory Update of Distribution and Transmission, Preparing Agreements and Documentation of Positive Clients,
- ✓ Liasoning with Govt Bodies, Client Meeting and Presentation on Open access feasibility with Respective State Regulations,
- ✓ Feasibility analysis on Inter and Intra State open access

✦ Business Development Executive – Renewable Energy

KBS Cleantech Pvt. Ltd., Faridabad. (June, 2018 to January, 2020)

- ✓ Providing complete Regulatory & Commercial Support on all Issues on projects and bidding.
- ✓ Providing technical review of reports that which will incorporate the clarity of projects.
- ✓ Formulating or implement the regulatory / policies and to ensure that regulatory compliance into the ongoing projects.
- ✓ Liasoning with regulatory and government bodies (SECI, PGCIL, CEL, MES, REIL, J&K DISCOM, HAREDA, PEDDA, DHVBN, MSDCL, PSPCL, HPSEB,)
- ✓ Bid Preparation & costing and submission of solar projects.
- ✓ EPC sales, Techno-commercial projects on basis of Sales forecasting, market trend evaluation and segment strategies.
- ✓ Preparing Documents and Costing for Tendering process.
- ✓ Researched clients' business issues and goals to offer appropriate solutions.
- ✓ Evaluate market trends and recommended marketing budget allocations to top management.
- ✓ Solar PV plant Designing and Site Survey, Preparing BOM and inspection.
- ✓ Project Coordination for ongoing projects, planning, Liasoning, costing.

Education

- ✦ Corporate finance and Risk Management – (Pursuing)
IIM, Raipur. (Executive Management Development Program)
- ✦ MBA – Power Management (Aug, 2016 - May 2018) – **70.72%**
National Power Training Institute, Faridabad, HR.
- ✦ B. Tech – Mechanical (Aug, 2011 - May 2015) – **7.1 CGPA**
Gandhi Institute of Engineering and Technology, Gunupur, Odisha
- ✦ High School (XII) (July, 2009 - May 2011) – **77.4%**
Sri Chaitanya Junior College, Vishakhapatnam, AP.

Training & Internship

- Central Electricity Regulatory commission, New Delhi.
- JK Paper Mills, Jaykaypur, Rayagada.
- Central Tool Room and Training Center, Rayagada.

Extracurricular activities

- Our team Secured 8th position in “Indian solar Hackathon”2016
- 1st prize at inter school KHO-KHO game
- Represented my school at Zonal Level Chess and Volley ball Competition

Interest & Hobbies

- Chess
- Photography
- Social activities
- Traveling
- News

Personal Projects

- ✦ Open Access Feasibility and its Impact in Maharashtra & Cost Benefit analysis of OA in Major states. – **CERC, New Delhi.**
- ✦ Scenario analysis on cost of battery storage & Business model for Electrical Vehicles (EV’s) Charging station. – **NPTI, Faridabad.**
- ✦ Case Study on Autonomous Maintenance and Its implementation on surface grinding. **GIET, Gunupur & JK Paper Mills, Jaykaypur.**

Certificates

- ✦ **Master of CAD /CAM - (07/2015 – 01/2016)**
Central Tool Room and Training Center, Bhubaneswar.
(Auto cad, Catia, Ansys, Pro-e, Master cam, CNC, Basic, Machining Process.)

Projects Handled

Solar Projects in KBS Cleantech Pvt. Ltd.

- **PGCIL-1055 KW Rooftop Solar PV System**
- **CPWD-60KW Rooftop Solar PV System**
- **MES, Varanasi-100 KW Rooftop Solar PV System**
- **CMPDI, Nagpur - 50 KW Rooftop Solar PV System**
- **MES, Barmer – 2MW (Ground Mounted)**
- **Pivotal Infrastructure, Gurgaon- 80 kw Rooftop Solar PV System**
- **Eurokon Global Exporters Pvt. Ltd., Faridabad - 25 KW Rooftop Solar PV System**

Some Residential solar Projects of less than 10 K Rooftop Solar PV System.

Personal Information

Date of Birth: 16th August, 1992.

Fathers Name: Ladi Mruthyanjaya Rao

Occupation: Dy. GM (Safety, Work shop, TPM) at JK Paper Mills.

Mother Name: Ladi Rajani Kumari

Occupation: House Wife

Siblings: Ladi Taranekesh (Elder Brother)

Occupation: Asst Manager (Power Plant Department) at JK Paper mills.

I hereby declare that all the information provided hereby is correct to the best of my knowledge and belief and I solely bear all the responsibilities of the information provided in this document.

Ladi Selvendhar