



# Krishna Murthy Sampathy

(GenAI-SAP | Prince 2 | PMP | ITIL V3 | VCP | SCJP)

[vsampathy@hotmail.com](mailto:vsampathy@hotmail.com) | +91-9866990962 | [linkedin.com/in/krishnasampathy](https://www.linkedin.com/in/krishnasampathy)



An accomplished professional **targeting opportunities in Project, Program & Delivery Management** with an organization of repute to make best use of skills and knowledge and to keep growing mutually with the organization. Led and managed complex and innovative projects and programs that deliver digital transformation solutions for various clients across industries.

## Profile Summary

- **19yrs of experience in the IT industry**, with a strong background in Delivery Management, Setting up new Practice, IT Project & Program Management, data migration, and digital transformation skills.
- **Successfully managed projects in Global Delivery Model (Onsite/Offshore) across the USA, the UK, Singapore, Australia, and Middle East.**
- Experienced in handling projects for different domains including Retail, Healthcare, Media, FMCG, Banking, IT Security, IT Infrastructure, and Operational projects.
- **Delivered 30+ digital transformation projects** throughout the career.
- Expertise in leading and motivating cross-functional teams, as well as developing and implementing project management processes and procedures.
- Expertise in managing project budgets, timelines, risk mitigations, and resources, resulting in on-time project delivery. Supporting new business pursuits via proposals, RFPs, etc., in different **business Models** including **SOW, BOT (Build, Operate, Transfer), T&M (Time & Material).**
- **Interviewed and recruited around 200+ Candidates on various technologies.**
- **Managed cross-functional teams of 50 members** of sprint development, testing, deployment, support Teams, client IT and Business Teams.
- Strong knowledge and experience in delivery projects under various methodologies including Agile, and Waterfall.
- Built operational excellence, **defining metrics and KPIs** to drive governance, quality, and efficiency.
- Collaborate with clients and stakeholders to understand project goals, scope, and expectations, and ensure alignment throughout the project lifecycle.
- Strategist & implementer with expertise in managing multiple project delivery frameworks & new systems implementation and for change management related activities within the specified time & cost parameters.
- Performance-driven professional with excellence in client engagement; set up project delivery strategy, operations readiness, and internal controls in the organization.
- An effective communicator with strong relationship management skills with the capability to relate to people at any level of business and management; possess excellent analytical and negotiation skills.
- Stay up to date with industry trends, best practices, and emerging technologies related to software development and project delivery.
- Strong Reporting and presentation skills.

## Core Competencies

- ▶ Delivery Management
- ▶ Project & Program Management
- ▶ Change & Incident Management
- ▶ Strategic Planning & Execution
- ▶ Stakeholder Management
- ▶ Project Execution & Management
- ▶ Quality & Risk Management
- ▶ Resource Planning & Management
- ▶ Team Building & Leadership

## IT Skills

- **Project Methodologies:** Agile, Waterfall
- **Project Mgmt Tools:** MS Project, Atlassian
- **ITSM Tools:** Atlassian JIRA, Manage Engine
- **Business Analytics Tools:** GA 360
- **Data Analytics:** Tableau
- **Middleware:** MuleSoft Integration level
- **DevOps Tools:** Git, Jenkins, bitbucket
- **E-Commerce:** SAP Commerce, Magento, Shopify
- **Cloud Tech :** Azure Cloud, AWS
- **Monitoring Tools:** Dynatrace, Manage Engine, Grafana
- **MS Office:** Power point, Excel, Word

## Academic & Technical Certifications

- 2024: Pursuing PGP in Digital Transformation Strategy & Leadership from IIM-V
- 2024: SAP Certification on Generative AI - 2024
- 2024: Generative AI for Project Managers (PMI)
- 2015: Prince2 Certified
- 2014: PMP Trained
- 2011: ITIL V3 Foundation
- 2009: VMWare Certified (VCP 4.0)
- 2007: S C J P
- 2004: MSc (CS)
- 2002: Bachelor of Computer Applications

## Work Experience

#1 Pyramid IT Consulting, India (Client: Verizon India)

Technical Program Manager

Sep'23 – Mar'24

As a program manager, I am responsible for the overall delivery of Verizon application "OneOps". The objective of OneOps application is to handle all operational activities of various applications within Verizon. There are different modules within Oneops for different applications. I have handled a team of 42 people including FTEs, contractors.

Key Responsibilities:

- Responsible for the overall delivery of OneOps program.
- Coordination with cross functional teams within Verizon
- Managed a team of 42 members of Infra, sprint development, testing, deployment, and Business Teams.
- Ensuring the Sprint governance process is followed across the program.
- Weekly review (Scrum of Scrum) of program status with respective Scrum masters and leads.
- Bi-Weekly review with US onsite leadership on the progress and review of the priority deliverables.
- Responsible for taking the necessary CR approvals for the releases and ensuring smooth sprint deliverables.
- Establishing good communication within the different Business Units for smooth delivery of releases.

#2 Iksula Services Pvt., Ltd., India

IT Delivery/Practice Head

Dec'19 – Aug'22

**Project Delivered:** Almarai B2C, Asian Paints Loyalty & Marketing, Monotaro B2C, VGL ShopLc, FabIndia B2C

**Proposals Submitted:** Al-Fanar, Croma, AL-Mashba, Bosch, LULU Hypermarket, Pheonix, TJS.co.uk, SACO, AK Gida, Ultratech

Key Responsibilities:

- Responsible for kick-off new projects with clients, defining ways of working, streamlining the project governance.
- Responsible for new project proposals, estimation and presenting to clients.
- Weekly review of project/program status with respective project managers and leads Monthly review with key internal stakeholders and client.
- Responsible for handling all Client level escalations.
- Managed a team of 20 members of IT Business Analysts, Technical Leads, Project Managers, Developers, and QA teams.
- Identifying improvement areas and implementing adequate measures to maximize customer satisfaction level.
- Managing interdependencies and coordination across projects to ensure that information relating to project deliverables, risks and issues are effectively communicated between stakeholders and that key performance indicators are monitored and evaluated.

#3 United Electronics, Bahrain/KSA

Sr. IT Project Manager

Jul'17 – Nov'19

Key Responsibilities & Achievements:

- Primarily responsible for on time delivery of the program, which consists of 7 different projects: eXtra Stores - SAP Hybris Implementation, MuleSoft Implementation, Ampliance (DAM) implementation, Native Mobile implementation, JIRA Tool implementation, GA360 implementation, UI/UX design and development for the new ecommerce platform.
- Technical evaluation of the vendors for delivering the above projects
- Overall program budget preparations and review with internal business owners.
- Project planning with defining major milestones for each of the projects.
- Managed a team of 48 members including developers, project managers, QA, BA, and vendor resources.
- Setup an Offshore Development Center (ODC) in Bangalore, India involving several steps: selecting location, building workforce, contract reviews, coordinating with vendors, etc.
- Setting the expectations and defining ways of working with vendors
- Weekly status reviews with vendor project managers on the milestones progress.
- Preparation of SOW and Delivery strategy
- Weekly status review of the program and guiding the team incase of any challenges.
- Presenting the status of all projects to the Internal key stakeholders.
- Responsible for following the Change Management process including assessment of change request, review with stakeholders, business impact analysis of the change, final approval of change.
- Reviewing the vendor timesheets and approving them

#4 Ceredox Technologies Pvt., Ltd, Hyderabad

Program Manager - Technology

Nov'16 – Jul'17

Projects Handled:

1. **Sonatype:** The objective of this project is to research security vulnerability and find out information and fixed version files from various repositories.
2. **Scripps:** Scripps is a Java based project that involves developing new integration tools for client-side applications that run mostly on video streaming.

#5 Born Commerce Pvt., Ltd., Hyderabad	IT Project Manager	Apr'15 – Oct'16
----------------------------------------	--------------------	-----------------

**Projects Delivered:**

- Razerzone:** Razerzone is a Singapore based gaming products client. We have developed a B2C project for the client using the technologies: SAP Hybris, Core Java, Spring MVC, JIRA, AWS.
- Textron -Greenlee:** Textron is a US-based client requiring a B2C platform for their Greenlee Business Unit. We have developed B2C for their Greenlee BU using the technologies: SAP Hybris, Core Java, Spring MVC, GA, JIRA, NMI Payment Integration, Pardot API.
- New Position Recruitment Platform:** We have developed a java-based recruitment platform for this UK based client. We have developed this project using the technologies: Core Java, AWS, JIRA, JavaScript, Python, SQL Server.

#6 Nichepro Technologies – (Client: CA Technologies)	IT Project Manager	July'13 – May'14
------------------------------------------------------	--------------------	------------------

**Projects Delivered:**

- Two Full cycle projects (CA Governance Minder, Operational Security Efficiency)
- Two Up-gradation projects (CA MDM-Mobile Device Management, McAfee 5.0 upgrade).

#7 Zylog Systems Ltd, IND	IT Infrastructure Project Manager	Jan'12 – Jun'13
---------------------------	-----------------------------------	-----------------

**Projects Delivered:**

- Project #1: I.T Infrastructure Implementation & Maintenance (Astra Industrial Group, KSA)  
 Project #2: Rastriya Swasthya Bhima yojana (RSBY) (T.T.K Healthcare services)

#8 Vikatan Group, IND	IT Manager	Mar'09 – Sep'11
#9 Datateq Ltd., UK	Sr. Software Engineer	Sep'06 – Oct'08
#10 Netvision Solutions, IND	Software Engineer	Jun'02 – Jan'06