

# Gowtham Kumar D H

Manager – Logistics (South Asia)

IIM K - EMDP (Logistics & Supply Chain Management)

IIM V - Professional Program in Advanced Corporate Strategy Management

Email-ID: [Gowtham.devagiri@gmail.com](mailto:Gowtham.devagiri@gmail.com)

Mobile: 99169 06000

Current Location: North Bangalore – Karnataka.





## CAREER VISION

In next 5 years, on completing 23+ years of work experience, is to reach senior leadership position in FMCG / F&B Industry and develop practically sustainable business strategies to gain competitive advantage over competitors and consistently achieve beyond targets by being innovative, motivational and deliver Cost effective and Process efficient systems, making overall organization perform above Industry benchmark in terms of Customer satisfaction and Profitability.

## ADDITIONAL TRAINING

- ⇒ Lean Management
- ⇒ Transportation & Distribution Safety Certified (TDS)
- ⇒ Operational Excellence Program
- ⇒ SAP i2 Demand Planning conducted by Asian Paints Ltd, HRD,
- ⇒ ISO 14001 Audit Standards & compliance
- ⇒ FSSAI awareness

## LINGUISTICS

- ⇒ English
- ⇒ Hindi
- ⇒ Telugu
- ⇒ Tamil
- ⇒ Kannada

## OVERALL WORK DIMENSION:

SCM / Logistics / Operations Head in top **Food / FMCG / Chemical / Cement Industries for 20 years** working on SAP, I2 DP , MS-DAX ERPs – Handled operations in Factories and Central DC (1.5 lakh SFTs area), 40+ Sales Depots across India - 6 plants - 5 Toller's - 3000 SKUs - EHS /ISO /Stat Coms – **200 Cr domestic & export sales Per Month** - 1500 MT production per day – 150 Trucks Per day – 30 Million articles delivered per year – Customer complaint resolution & CAPA – Lead S&OP

## EDUCATION

**IIM Vishakhapatnam [ January 2024 – June 2024]**

**Professional Program in Advanced Strategic Corporate Management**

**IIM Kashipur (November 2019 - April 2020)**

**Executive Program in Logistics & Supply Chain Management**

**Steinbeis University Berlin Germany- Hyderabad thru Asian Paints**

**Executive Development program (April 2008- July 2009)**

**Sri Venkateshwara University, Tirupati, Andhra Pradesh.**

**Bachelor of Commerce – Corporate Accounting & Financial Management- 76.68%, Distinction – [April 2000 to April 2003]**

**Board of Intermediate Education, Hyderabad, Andhra Pradesh.**

**Accounts & Taxation - 82.40%, Distinction – [April 1998 to April 2000]**

**Central Board of Secondary Education, New Delhi, INDIA.**

**Good Shepherd Higher Secondary School, Chittoor, Andhra Pradesh. 56.63%, Second Class – [1998]**

## WORK EXPERIENCE

**M/s FOSROC CHEMICALS INDIA P LIMITED – Bangalore, Karnataka  
Manager - Logistics (India & Bangladesh) → GM SCM & Operations  
[ Dec-2014 to date]**

**M/s BASF INDIA LIMITED – Coatings - Mangalore Plant, Karnataka.  
Manager – SCM & Toll Manufacturing → Head SCM  
[ Dec 2012-Dec 2014]**

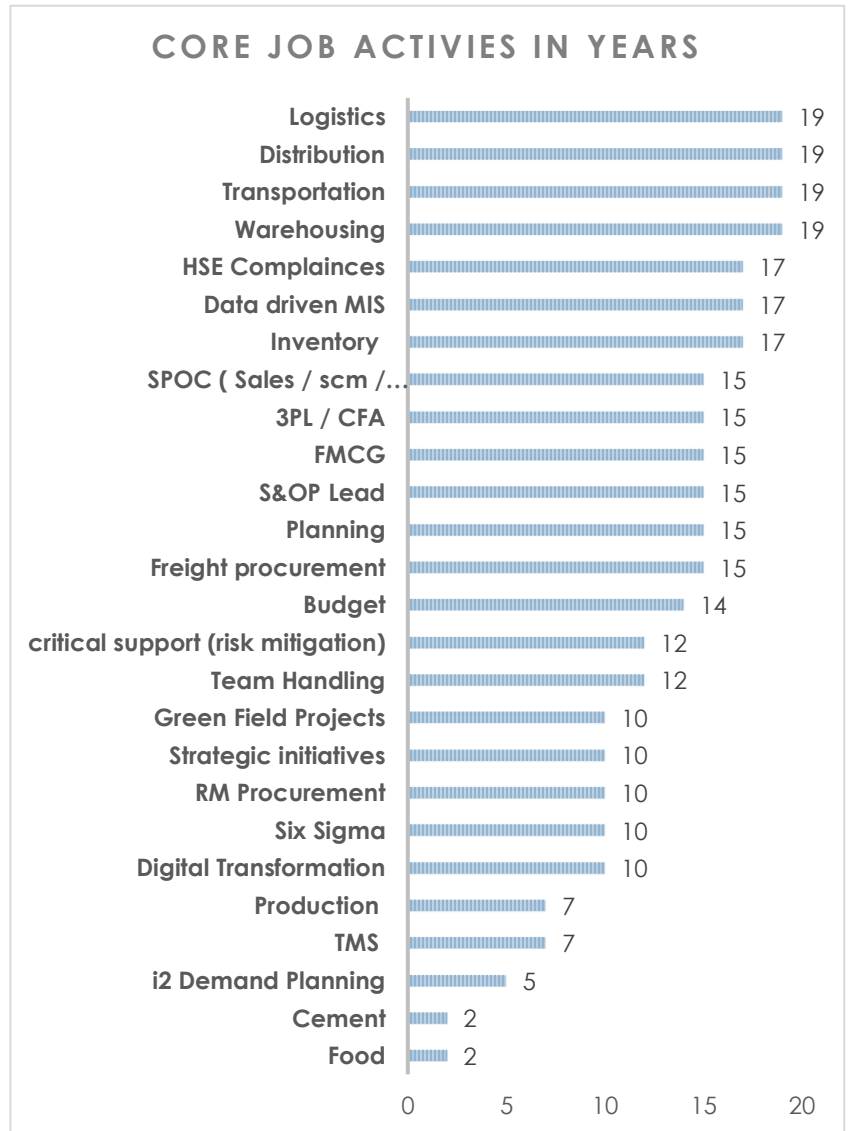
**M/s DALMIA CEMENTS BHARAT LIMITED - Bangalore & Chennai  
Assistant Manager – Logistics → Country GM-Logistics  
[ Dec 2010- Dec 2012]**

**M/S ASIAN PAINTS LIMITED - Hyderabad, Andhra Pradesh  
Senior Officer – Logistics → Manager (Distribution)  
[March 2005 – Dec 2010]**

## ACHIEVEMENTS

- ⇒ Awarded disruptive initiative of the year-Initiated digital transformation in logistics & SCM activities to manage forecasted volumes in future.
- ⇒ Recognition received from Gunnies Book of Records thru AP Govt for logistics support within hours of notice to supply admixture for highest concreting activity in the world.
- ⇒ Online RFQ and contracting process saved ~ 4 Cr PA in freight procurement.
- ⇒ TMS design saved ~ 8 manhours per day.
- ⇒ Inventory holding reduced by 3 days thru better planning.
- ⇒ Recognition received being number one in Demand Planning & Distribution exam in Asian Paints.
- ⇒ ZERO billing loss on account of logistics.
- ⇒ Strategic implementation of 3PL solution in warehousing operation, enhancing functional efficiency.
- ⇒ Enhanced S&OP and weekly operational calls resulting in reduced disruptions in production / dispatch.
- ⇒ COVID time critical support in finding alternate suppliers for critical China RMs to stock up of projected disruptions resulted in 16 Crore business and 5% more market share. Recognition received for prompt action within 48 Hours of notice.
- ⇒ Vendor appreciation meet conducted first time in company history building loyalty in market.
- ⇒ Freight savings ~ 12 Crores Per Annum thru proper SOPs, training, and truck selection.
- ⇒ Re-Engineered FG & Production planning mechanism, this transition helped company to meet Customer commitments.
  - 1) RM issues reduced by 50%
  - 2) Machinery occupancy was increased by 25%
  - 3) Forecast accuracy increase by 15%
- ⇒ Awarded me with best planning and logistics support by VP Sales
- ⇒ Successfully achieved TS Audit (Global Quality) Certification for the WH operations 2013.
- ⇒ Successfully achieved ISO 140001 certification for Planning and logistics department 2022-23

## SKILLS



## NEW INITIATIVES:

Have taken many new initiatives resulting in huge savings to company and enhanced customer experience. If opportunity given, we shall connect in person and discuss in detail.

Thanks for your valuable time!

Regards  
 Gowtham Kumar DH