



DEEPESH CHOUDHARY SENIOR EXECUTIVE

CAREER OBJECTIVE

To Work in a firm with a professional work driven environment where I can utilize and apply my Knowledge & skills that would enable me to grow while fulfilling the organizational goals .

CONTACT

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📍 Najafgarh, Delhi

SKILLS

- SAP MM & SAP BI
- Magento & Shopify
- Amazon Seller Flex & Vendor Flex
- Flipkart Seller Flex & Vendor Flex
- Macros
- MS Excel , MS Word & MS Power Point
- Product Listing
- Retail Planning
- Cross-Functional Collaboration
- Data Analysis and KPI Tracking
- Inventory Planning
- Order Processing

PERSONAL DETAILS

- Gender- Male
- D.O.B- 21st. Jun. 2001
- Marital status- Unmarried

ACADEMIC CREDENTIALS

- **Indian Institute of Management
Visakhapatnam**
Lean Operations Management & Six Sigma
2024- 2025
- **DPG Institute of Technology and Management
Maharshi Dayanand University**
B.TECH in Mechanical engineering
2018- 2022
- **Govt. co-ed sr. sec. School | 12th Standard**
Central Board of Secondary Education |
**STRAM- Science (Physics , Chemistry &
Mathematics)**
Year - Mar 2018

WORK EXPERIENCE

SENIOR EXECUTIVE - Central Planning & Operations
PATHWAYS RETAIL PRIVATE LIMITED(LOSUNG360)
AUG. 2023- Till Date

Key responsibilities:

Strategic Planning and Operational Excellence:

- Develop and implement (SOPs) for Reconciliations related to inbound, Inventory, and Returns to prevent pilferages, Stock-Outs, and eliminate stock variances.
- **Lead central Planning activities** related to demand Forecasting and planning for various categories, including FMCG, H&K and furniture, especially during high-volume festive seasons.
- Conceptualize efficient transportation models, including vendor onboarding, negotiations, and e-commerce clients.
- Develop monthly plans and budget for the key resources such as MP, IT assets, space requirement for smooth operation.

Project Planning and implementation:

- Oversee end-to-end project planning, budgeting, and implementation for **(D2C)** models, including **FMCG** brands
- Design comprehensive logistics network plan for D2C operations, covering vendor onboarding, negotiations, capacity planning, data analysis, contingency planning, conflict resolution, and ensuring customer satisfaction.

Line Haul and Transportation Planning:

- Reshape supply chain processes related to logistics operations, transportation, and warehousing.
- Adhere to line haul schedules to maximize capacity, minimize partial trailer loads, and ensure service integrity across india.
- Foster strong business relationships with vendors to sustain the success of the line haul network.
- Ensure **SLA** deliverables within **(TAT)** and oversee daily operations to maintain high productivity levels.
- Map route for last-mile delivery, identify problematic areas, and develop action plan with vendors to reduce service failures.

LANGUAGES

- English
- Hindi

INTERESTS

- Cricket
- Learning new thing
- Teaching & Innovating thing

ACHIEVEMENTS

- Implemented a project without hampering the daily operations at Seabird Logisloution Ltd.
- Designed a better process flow thus improving the overall productivity by 33% at seabird Logisloution Ltd.
- Designed a better process flow thus approve the overall Return amount by 94% at Losung360 .

OPERATIONS EXECUTIVE SEABIRD Logisolutions Ltd.

OCT. 2021- AUG.2023

Key responsibilities:

- Oversee and lead a high-performing team responsible for managing of inventory management , order fulfillment and shipping .
- Analyzing existing system : Assessing the current system and processes to identify areas that require improvement or modification .
- Managing & leading the team for smooth process flow .
- Led cross- functional teams to develop and execute sales forecasting and demand planning strategies, ensuring adequate inventory levels to meet customer demands while minimizing holding costs.
- Solution designing for improving process flow .
- MIS reports creation and analysis.
- Gathering requirements : Working closely with stakeholders to understand their needs and gathering requirements for solution we are designing .
- Developed and maintained KPIs to track and measure operational performance , enabling data driven decision making and continuous improvement efforts .
- Productivity report analysis .
- Implemented safety protocols and training programs that results in a 50% decrease in workplace accidents and increased overall safety awareness among warehouse staff.
- Monthly presentations .
- **Clients : TATA Motors , MG Motors , JK Fenner , Eshopbox & Rane Motors .**

ORGANIZATIONAL PROJECTS

- **The shelving Project (for TATA Motors Ltd.) :**
Implemented an efficient way of storing the high value & fast moving small auto parts for easy picking & packing thus decreasing the customer order fulfillment time and simultaneously diminishing the man-machine involvement