

CURRICULAM VITAE

NAME: - SHUBHAM PARSHURAM SHARMA

EMAIL ID: - SSHUBHAM2496@GMAIL.COM

MOBILE NO.: - +91-8446144556

OBJECTIVE: -

- To apply my knowledge and experience of the service industry to achieve a respectable career in the service industry which in context will use my strength, skills to achieve organizational objective.

CORE STRENGTH: -

- Total involvement and undying enthusiasm in the given assignment till it is accomplished to my total satisfaction and that of the management.
- Dedicated and Self Motivated
- Perfection seeking attitude

FUTURE VISION: -

- Seeking a position to utilize my skills and abilities in a sector and to make the optimum utilization of my potential growth while being resourceful, innovative, and flexible.

EDUCATIONAL QUALIFICATION: -

Examination	Discipline	School/ College	Board/ University	Year of Passing	Percentage
T.Y.B. Sc.	IT	S. D. T. Kalani College	Mumbai University	2017-2018	73%
S.Y.B. Sc.	IT	S. D. T. Kalani College	Mumbai University	2016-2017	81%
F.Y.B. Sc.	IT	S. D. T. Kalani College	Mumbai University	2015-2016	86%
H.S.C.	SCIENCE	S. D. T. Kalani College	Mumbai University	2013-2014	53%
S.S.C.	SSC	Century Rayon High School	Mumbai University	2011-2012	75%

KEYSKILLS: -

- Visuscout-100 Technician,
- Retinopathy Test,
- Report Writing,
- Sales Marketing,
- Campaign Management,
- SQL,
- MS-Office,
- Team Management,
- Roaster Management,
- Software Installation,
- Cold Calling.

WORK SUMMARY: -

(1)

Company Name: - Carl Zeiss India Private Limited

Designation: - Application Specialist

Duration: - 13TH AUGUST-2018 To 31ST -MAY-2019

ROLE: -

- To Visit Hospitals as ordered by Carl Zeiss Manager and,
- To take images of Patient's Eye Fundus by using Device "VISUSCOUT-100" and after taking images upload it to Carl Zeiss India Head Office (Bangalore), where Doctors check whether Patient is suffering from Retinopathy or not.
- To Maintain Record of every Patient's.
- To Give Report after Check Up to Patient's.
- Location of Job was anywhere in Maharashtra.

(2)

Company Name: - Carl Zeiss India Private Limited

Designation: - Application Specialist

Duration: - 1ST-FEBRUARY-2020 To 30TH-SEPTEMBER-2020

ROLE: -

- To Visit 15 Hospitals Daily, and to give detail about Zeiss Lens to Shop Owners.
- To increase Sales in Zeiss Lens.
- To Visit Hospitals as ordered by Carl Zeiss Manager and,
- To take images of Patient's Eye Fundus by using Device "VISUSCOUT-100" and after taking images upload it to Carl Zeiss India Head Office (Bangalore), where Doctors check whether Patient is suffering from Retinopathy or not.
- To Maintain Record of every Patient's.
- To Give Report after Check Up to Patient's.
- Location of Job was anywhere in Maharashtra.

(3)

Company Name: - Kartavya Healthon Private Limited

Designation: - Operation Executive

Duration: - 21ST-DECEMBER-2020 To 2ND-MARCH-2021

ROLE: -

- To make Daily Records of OHC Doctors and Nurses Deployed in Companies.
- To Handle OHC process.
- Hiring of Phlebos, Nurses for our Clients (SRL, NEUBERG, etc.).
- To plan Pharmacy Camps.
- Location of Job was Goregaon (Mumbai).

(4)

Company Name: - Whitehat Junior Private Limited

Designation: - User-Engagement Executive

Duration: - 23RD-SEPTEMBER-2021 To 14TH-January-2022

ROLE: -

- Calling potential customers.
- Carrying out Product Demonstration.
- Follow up on Existing Prospects and identify new potential prospects.
- Extend Support to potential customers.

(5)

Company Name: - Ekincare Private Limited

Designation: - City Captain

Duration: - 16TH-MARCH-2022 To Till Date.

ROLE: -

- To Handle VIP Clients & Reports.
- Responsible for End-to-End backend support to operations enquiries, confirmation follow-ups with clients, logistics etc.
- Build and Develop Relationship with the existing and new clients.
- Managing the audit cycle and operations with the vendor.

LANGUAGES KNOWN: -

- ENGLISH
- HINDI
- MARATHI

PEROSNAL INFORMATION: -

- **NAME:** - SHUBHAM SHARMA
- **MOTHER's NAME:** - PUSHPA P. SHARMA
- **FATHER's NAME:** - PARSHURAM C. SHARMA
- **DATE OF BIRTH:** - 24TH SEPTEMBER 1996
- **GENDER:** - MALE
- **NATIONALITY:** - INDIAN
- **MARITAL STATUS:** - UNMARRIED
- **HOBBIES AND INTREST:** - LISTENING to MUSIC
- **CONTACT NO.:** - +91-8446144556
- **CURRENT ADDRESS:** - ROOM NO.543, BODKE CHAWL, NEAR GAONDEVI
MANDIR, AT MHARAL GAON, POST-VARAP, DIST-THANE,
MAHARASHTRA-421301.

DECLARATION: -

ALL THE INFORMATION STATED ABOVE IS TRUE IN ITS ENTIRELY, AND I SHALL BE HELD RESPONSIBLE IF ANY DISCREPANCIES FIND THEREOF. DOCUMENTRY EVIDENCE AND REFERENCES WILL BE PROVIDED ON REQUEST.

DATE: -

PLACE: - KALYAN

A square box containing a handwritten signature in blue ink that reads "Shubham".

(SHUBHAM PARSHURAM SHARMA)