

# Ladi Selvendhar

MBA -Power Management

Intend to work in an organization that gives me the opportunity to learn, grow and showcase my skills for the personal development of my career as well as the organization



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Rayagada, India

Ladi Selvendhar

## Skills

- Designing
- Financial Modeling
- Renewable Energy
- Open Access
- Thermal power Plant
- ARR filing
- Power Tariff Regulation
- Power Regulations
- PV Syst
- Management Consulting
- Financial Analysis
- MS office
- Power point Presentations
- Bidding process
- CDM
- Environmental Impact assessment
- Basics of TPM

## Certificates

- Master of CAD/CAM  
Central Tool Room & Training center,  
Rayagada.  
(07/2015 - 01/2016)
  - Auto cad, Catia, Ansys, Pro-e,  
Master Cam, CNC, Basic  
Machining Process
- Complete 6 days Course on  
Automobile engineering
- Participated in national level Robotic  
Tec Fest (DAKSHAN 2k12)

## Portfolios assumed

- Member in MESA (Mechanical  
Engineering Student Association)
- Coordinator and Participant of  
Two day National Work shop for  
“Batter Energy Storage and Micro  
Grids in India”
- Member in Alumni & Mess  
Committee at NPTI, Faridabad

## Languages

- English
- Hindi
- Telugu
- Oriya

## Work Experience

### Business Development Executive – Renewable Energy *KBS Cleantech Pvt. Ltd., Faridabad. (June, 2018 to Present)*

- Identified investment opportunities, threats and challenges to accurately forecast company budget.
- Providing complete Regulatory & Commercial Support on all Issues of projects and bidding.
- Providing technical review of reports that which will incorporate the clarity of projects.
- Formulating or implement the regulatory / policies and to ensure that regulatory compliance into the ongoing projects.
- Liaising with regulatory and government bodies.
- Lead person in Tendering process, EPC sales, Techno-commercial projects.
- Preparing Documents and Costing for Tendering process.
- Researched clients' business issues and goals to offer appropriate solutions.
- Sales forecasting, market trend evaluation and segment strategies.
- Evaluated market trends and recommended marketing budget allocations to top management.
- Solar PV plant Designing and Site Survey, Preparing BOM and inspection.
- Project Coordination for ongoing projects, planning, Liasoning, costing.

## Education

*Corporate finance and Risk Management*  
(Executive Development Program)  
**IIM, Raipur.**  
(Pursuing)

MBA – Power Management  
**National Power Training Institute, Faridabad, HR.**  
(Aug, 2016 - May 2018)

### Projects:

1. Open access Feasibility and its impact in Maharashtra & cost benefits analysis of open access in major states.
2. Scenario analysis on cost of battery storage & Business model for Electrical Vehicles (EV's) Charging station.

B. Tech – Mechanical  
**Gandhi Institute of Engineering and Technology, Gunupur,  
Rayagada (Dist), Odisha**  
(Aug, 2011 - May 2015)

### Projects:

1. Case Study on Autonomous Maintenance and Its implementation on surface grinding.

High School (XII)

**Sri Chaitanya Junior College, Vishakhapatnam, AP.**  
(July, 2009 - May 2011)

## Training & Internship

- Central Electricity Regulatory commission, New Delhi.
- JK Paper Mills, Jaykaypur, Rayagada.
- Central Tool Room and Training Center, Rayagada.

## Extra curricular activities

- Our team Secured 8<sup>th</sup> position in “Indian solar Hackathon”2016
- 1<sup>st</sup> prize at inter school KHO-KHO game
- Represented my school at Zonal Level Chess and Volley ball Competition

## Interest & Hobbies

- Chess
- Photography
- Social activities
- Traveling
- News

## Projects

### ➤ *PGCIL-1055 KW Rooftop Solar PV System*

Project Execution, Preparing Bill of Materials, Procurement, Inspection, Designing and Regulatory work of 12 Different locations.

### ➤ *CPWD-60KW Rooftop Solar PV System*

Complete Site Survey, Plant Design, Procurement, Taking Approvals, Inspection and Preparing BOM

### ➤ *MES, Varanasi-100 KW Rooftop Solar PV System*

Taking Approvals, Complete Plant Designing, Preparing BOM, Inspection, Regulatory process

### ➤ *CMPDI, Nagpur - 50 KW Rooftop Solar PV System*

Taking Approvals, Complete Designing and Preparing BOM, Project Execution, Regulatory process.

### ➤ *MES, Barmer – 2MW (Ground Mounted)*

Tender Filing Process, Costing, Preparation of Documents.

### ➤ *Pivotal Infrastructure, Gurgaon- 80 kw Rooftop Solar PV System*

Marketing, site survey, Complete Plant Designing, Project Planning, inspection, Preparing BOM.

### ➤ *Eurokon Global Exporters Pvt. Ltd., Faridabad - 25 KW Rooftop Solar PV System*

Complete Site Survey, Plant Design, Procurement, Taking Approvals, Inspection and Preparing BOM

And

*Some Residential solar Projects of less than 10 K Rooftop Solar PV System.*



## Personal Information

Date of Birth: 16<sup>th</sup> August, 1992.

Fathers Name: Ladi Mruthyanjaya Rao

Occupation: Dy. GM (Safety, Work shop, TPM) at JK Paper Mills.

Mother Name: Ladi Rajani Kumari

Occupation: House Wife

Siblings: Ladi Taranekesh (Elder Brother)

Occupation: Asst Manager (Power Plant Department) at JK Paper mills.

I hereby declare that all the information provided hereby is correct to the best of my knowledge and belief and I solely bear all the responsibilities of the information provided in this document.