

MUDASSIR HUSSAIN

BUSINESS RELATIONSHIP MANAGER

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OBJECTIVE

To build my career in the field of Accounting and Finance as an Analyst to maximize my learnings and experience with various accounting tools and systems to derive accurate analysis of data as well as to increase my hands on experience.

EDUCATION

Heritage Academy High School

Class X WBBSC 2015

% Mark 69.71

Heritage Academy High School

Class XII WBCHSE 2017

% Mark 70.02

The Bhawanipur Education Society College

Bachelor of Commerce 2020

CGPA 5.874

ICFAI Business School, Bengaluru

Finance (Major), Marketing (Minor)

CGPA 6.80

EXPERIENCE

Working as Deputy Business Relationship Manager (Working Capital - Sales) at Kotak Mahindra Bank Limited.

- To understand client's business & provide appropriate working capital solutions across Fund/ non Fund based products like Cash Credit, Demand Loan, Buyers credit, LC, BG etc.
- Work closely with Branch Banking teams for new customer addition.

LANGUAGE

- HINDI
- ENGLISH

KEY SKILLS

- TEAM PLAYER
- ADAPTABILITY
- MS OFFICE
- QUICK LEARNER

INTEREST

- CRICKET
- MOVIE
- TECHNOCRAT

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- To build relationships with key persons (CFOs/ promoters) in the target segments & build client trust & confidence.
 - Focus to continually increase the Book size and profitability of the assigned portfolio.
 - To understand client business models, trade related activities, cash flows etc. and identify opportunities and grow client relationships.

SUMMER INTERNSHIP PROGRAM

Company: **Decisive Analytical Systems Private Limited**

Title: Using market research analysis in order to develop strategy for Plumb5 and using automation platform to provide seamless business processes.

Description: Data Research in the domain of Digital Marketing.

- Made a detailed report on Sales Automation Platform and its usage in the business.
- Research and analysis of the level of competitiveness in the digital marketing sector.
- Made a report on the growth of the digital marketing industry.
- Understand the role of SEO, SEM.

ADDITIONAL QUALIFICATIONS & CERTIFICATES

Pursuing FRM certification course from IIM Visakhapatnam.
