

DEVESH SHARMA

Senior achievement-oriented professional, targeting leadership assignments in Business Intelligence | Data Analysis | Corporate Finance in an organization of high repute, preferably in Delhi NCR | M.P.

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CORE COMPETENCIES



SOFT SKILLS



EDUCATION

- **Pursuing:** Executive Business Analytics & Business Intelligence Program from IIM Rohtak
- **2012:** MBA (Finance) from Sikkim Manipal University | New Delhi
- **2006:** B.Com. from Govt. College Amarpatan, A.P.S. University | Rewa

IT SKILLS

- Microsoft Power BI
- Dax & Power Query
- Pivot Table & Charts, Lookup's, Dash board & Slicer, Conditional Formatting, formulas & Macros in Microsoft Excel
- MS Office

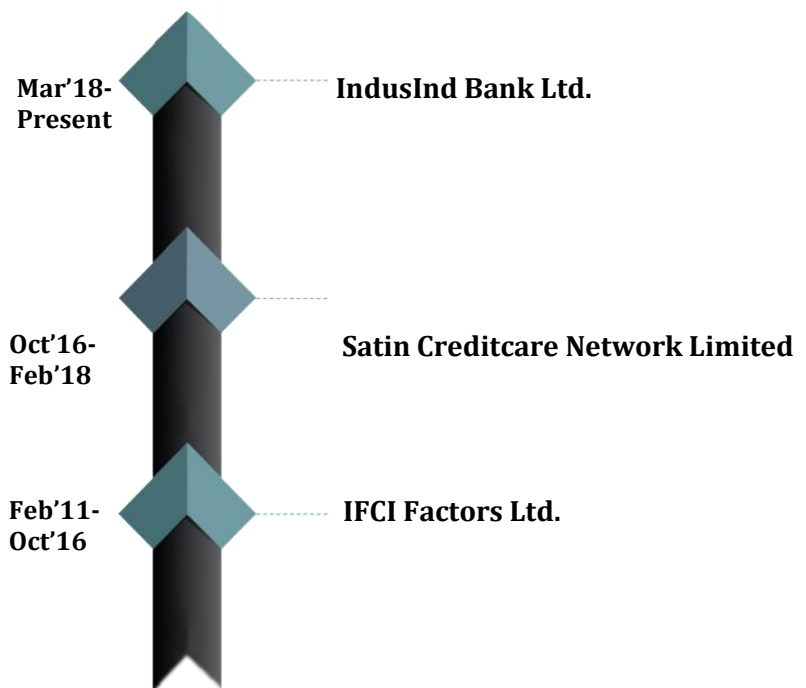


EXECUTIVE PROFILE

- **Competent professional with over 11 years of experience** in mapping business requirements, designing customized solutions with strong analytical skills and capability to analyze business practices and define optimal procedures
- **Currently working as Associate Vice President** and managing Portfolio Analysis, NPA's as well as Delinquent Portfolio for PAN India while defining key systems & ensuring various aspects are in place
- Continuously evolved **technology & communicating data findings** to both technology leaders and business managers to help organization meet business challenges
- **Possess extensive understanding of financial trends with key skills in executing structural cost saving techniques** to achieve substantial reduction in expenditures and work within the budget and formulating cost effective solutions for enhancing business operations
- **Defined short- & long-term strategies** for corporate BI/Analytics program to ensure effective delivery of information that met current & future requirements
- **Collaborated with key Line Of Businesses (LOB) and technology stakeholders** in product, engineering, operations, finance, and sales to define and build data-informed business strategy and roadmaps
- **Successfully designed & delivered BI solutions** that remedy the core business issues and position the organization to reach the next level of profitability through technology introduction
- **Interfaced with clients** to identify business problems and develop state-of-the-art solutions aligned with business objectives
- **Showcased strategic focus with capacity to shape & drive vision** and assume responsibility & responsibility for advancing business intelligence objectives
- **Divergent & value-based outlook** with excellent **logical, problem-solving, interpersonal** skills for managing the team members, thereby motivating peak performances and transforming the company's vision into reality



CAREER TIMELINE





ORGANIZATIONAL EXPERIENCE

Mar'18-Present: IndusInd Bank Ltd., Gurugram as Associate Vice President- Credit

Key Result Areas:

- Analyzing business requirements in BI context and designing data models to transform raw data into meaningful insights
- Developing dashboards and interactive visual reports using Power BI, analyzing data and presenting through reports that aid decision-making
- Mapping the key performance indicators (KPIs) with clear objectives while creating relationships between data and developing tabular & other multidimensional data models
- Designing charts and managing data documentation while explaining algorithms, parameters, models, and relations
- Developing, designing, testing, & deploying Power BI scripts and performing detailed analytics
- Executing DAX queries and functions in Power BI and analyzing current ETL process while defining & designing new systems
- Redefining & implementing technical/strategic changes to enhance existing Business Intelligence systems
- Delivering various MIS reports to the management on periodic as well as requirement basis
- Ensuring asset quality check, delinquencies & performance of the portfolio is being addressed and reported to all key holders in time to avoid slippage
- Defining BI roadmap to develop specific objectives for business domains and developing budgets, resources and operations to support the same
- Providing vision and leadership to ensure maturation of business intelligence within the organization
- Extensively investigating, analyzing & interpreting business information needs based on a strong understanding of business processes, drivers & priorities
- Leading the analysis of PA India portfolio of BBG Segment, mapping discrepancy and reporting them to management on the basis of conduct, delinquency, transactional behaviour and other warning signals
- Recording weak or special mention account in separate mechanism to analyze and review in better way to save from slippage into NPA category

Oct'16-Feb'18: Satin Creditcare Network Limited, New Delhi as Senior Manager Corporate Finance

Key Result Areas:

- Monitored the debt funding needs of the business; interfaced & liaised with Banks / NBFC's / Investment Firms for debt financing
- Coordinated with lenders and managed fund raising with existing & new lenders
- Led the preparation of proposal notes for the borrowing from banks as well as for renewal of existing limits and loans.
- Worked as a Financial Manager; played a key role in financial modeling, planning, budgeting and fund management including Asset-Liability Management
- Ensured day-to-day quality of process and output which included accurate data capture, accounting & reporting and meeting all compliance requirements in a timely manner

Feb'11-Oct'16: IFCI Factors Ltd. (A Govt. of India Undertaking), New Delhi as Manager Finance & Accounts

Key Result Areas:

- Conducted Statutory & Internal Audit and supervised the draw-up of Financial Statements (Finalization of BS&PL)
- Spearheaded all accounting operations including financial accounting, cost controls & revenue recognition and ensured recording of all transactions & systems in accordance with accepted accounting standards
- Led the preparation and timely submission of Financial & RBI Compliances like ALM, NBS-7 & NDSI
- Monitored the preparation of Financial Follow-up report (FFR) and ensured timely submission to banks to avoid any penal charges
- Established Financial & Management Information Analysis & Reports (MIS) and provided critical analysis & information for decision making at highest level



PERSONAL DETAILS

Date of Birth: 4th August 1986

Languages Known: English and Hindi

Current Address: 2nd Floor, House No-734, Sector 31, Gurugram, Haryana -122001

Permanent Address: Village/Post – Paraswahi, Tehsil – Amarpatan, District – Satna, (M.P.)