



# Arun Rai

Head of Plant Logistics & Supply Chain Management



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## EDUCATION

- PG Diploma in Supply Chain Management from Symbiosis (SCDL) in 2019
- PGDBM in Marketing from SIMS, Ghaziabad in 2007

## COMPETENCIES

- Negotiation
- Leadership skills
- Communication skills
- Accountability
- Adaptability
- Resource Management
- Good organizing and planning skills
- Strong team Player and Team Leader
- Good Teamwork skills
- Data oriented/ well versed in Excel and computer systems.
- Problem Solving
- Public speaking
- Attention to Details

## PROFESSIONAL PROFILE

Resourceful supply chain manager driven to cut cost and leverage the company despatch through innovative management techniques, organized and diligent with excellent written, oral and interpersonal communication skills, successful in building and motivating dynamic team.

*The key thing I always focused, and belief is "Company Grow and Team Grow".*

## EXPERIENCE

### HEIDELBERGCEMENT INDIA

Head of Plant Logistics (Dy. General Manager), Jhansi Sep.2012 to Present

Looking Jhansi plant with a capacity of 3.20 Million Tonne including all logistics activities, Distribution, Planning, execution. Key duties are to compose the development and delivery of comprehensive supply chain plan, complete operational control of Inventory stock level & distribution from plant, liaised with external partners & agencies (North Central Railway) & report to President Logistics (India Logistics Head).

- Plan, manage and evaluate logistics operations of primary logistics with internal stakeholders, transporters & customers.
- Responsible for Despatch forecast execution accuracy
- Execution of monthly/Yearly despatch planning.
- Reduce cost over last 4 years continuously. Success attributed to improved control, leveraging the SAP system & implementing new SOP process.
- Negotiate for rates and contracts with transporters.
- Support continuous improvement initiative and identify inefficiencies and look for opportunity for cost optimization, TAT, cost analysis.
- Monitor & improve quality delivery time & cost of transportation.
- Recommend optimal mode of transport, routes & continuity of lower cost.
- Assess and recommend for best logistics processes in potential areas/mode.
- Responsible for all regulatory, statutory & audit compliance related with logistics & supply chain management.
- Co-ordination with sales team for any tracking of orders.
- Training & development programme for team with a training calendar.
- Data & data analytics for improved and informed decision.
- Performance review of vendors on quarterly basis.



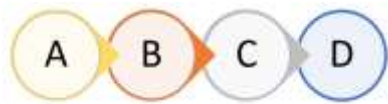
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## TECHNICAL SKILLS

- Office365 (Word, Excel, PPT etc.)
- SAP, ERP
- Well versed with all Logistics application

## MY TIME



- A** Finding new Logistics development
- B** Strict Daily monitoring of Execution
- C** Sports to improve health
- D** Spending Time with Family & Social

## INTERESTS

- Playing Cricket, Badminton, Volleyball
- Swimming
- Gym

## CORE-EXPERTISE

- Logistics Management
- Vendor Management
- Inventory Management
- Team/People Management

## EXPERIENCE CONTINUED....

- Delivering of >85% customer satisfaction with on time delivery >24 Hrs.
- Monitoring & control the GPS effectiveness for correct consignment deliveries.
- Daily interaction with Railway for faster arrival of empty rake, in transit movement

## COMPANIES WHERE I WORKED



**UltraTech Cement Works**, Ginigera (Karnataka)  
Road Operation In-Charge, from Oct.2011 to Sep.2012  
Dispatch Operation Areas: Karnataka



**JK Cement Works**, Mudhol (Karnataka)  
Officer Logistics, from Dec.2010 to Oct.2011  
Dispatch Operation Areas: Karnataka, Goa



**Shree Cement Limited**, Suratgarh (Rajasthan)  
Jr. Officer Logistics, from Aug.2008 to Dec.2010  
Dispatch Operation Areas: Rajasthan, Punjab, Haryana (NT)

## EXPERIENCE PROFILE

- Responsible for Despatch execution on daily basis as per despatch forecast
- Plan, manage and evaluate logistics operations of primary logistics & Optimal utilization of logistics resources
- Review & Monitoring daily inventory level
- Monitor & improve quality delivery time & cost of transportation.
- Assess and recommend cost potential areas/mode.
- Monitoring & control the GPS effectiveness for correct consignment deliveries, review & control Plant TAT.
- Recommend optimal mode of transport, routes & continuity of lower cost.
- Co-ordination with Sales Team, Plant & Transporters for orders planning & Execution.