

# Anurag Singh Raizada

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## SUMMARY & OBJECTIVE

A SENIOR LEGAL PROFESSIONAL with over 25 years of experience both as an IN-HOUSE LEGAL COUNSEL in corporates and as an INDEPENDENT PRACTITIONER of 30 yrs legal practices at various Tribunals, District and High Courts Focused on building and maintaining sustainable Legal Framework in order to protect and mitigate legal risks for the organization.

Have extensive experience in both General Corporate Advisory, Transactions and Litigation matters Effectively handled challenging legal matters that come with inherent risks for the Organization in course of discharging its obligations under the Legal, Contractual and Regulatory framework.

Seasoned Negotiator and well versed to liaison tactfully with Land Developers, Local Community Bodies, Trade Unions, Financers and Government Authorities such as Municipal Cooperator ,Revenue Authorities, Senior IPS officers, District Collectors IAS Officers and the General Police Personnel. Adept in maintaining legal sanctity and protecting the interest of the Organization. Exploring Senior Leadership roles in the Infrastructure and Renewable Energy Sector. Open to travel across India and Overseas.

## EXPERTISE AREAS

Construction & Sale Agreements	Environmental Regulation Matters
Land Acquisition Matters , Stamp Adjudicate	Project Contract Approvals
Engineering Procurement Contracts (EPC)	Public Procurement Regulations
Correction of Land Titles deeds	Regulatory Compliances
Land Purchase &Leasing for Energy Projects	Project Commissioning Documentation
Power Purchase Agreements	Project Finance, Consortium Agreement
Asset Purchase and Sale Agreements	Public PrivatePartnerships

## WORK EXPERIENCE & KEY DELIVERABLES

SENIOR LEGAL CONSULTANT FOR M/S CV KAND CONSULTANTS PUNE ,FOR  
PERIOD DECEMBER2018 TO AUGUST 2022 TILL DATE

- Handled several General Corporate Advisory matters and transactions for clients across various sectors.
- Prepared Investment Advisory, Advisory On Setting Up Entities, Registry of Companies Drafting of Commercial Contracts, NCLT Cases, Policy and Regulatory Advice for SME's as we as large establishments.
- Drafted EPC Contracts, Consortium agreements and Construction Agreements for Infrastructure development companies mainly in the Renewable Energy Sector. Servicing and enforcement of EPC Contract. servicing For period of 8 yrs .
- Advised on applicable Laws and RegulatoryCompliances for various startups.
- Advised SME's on Business Licenses, Labour Law Advisory, Effective Contract Management Protection of Intellectual Property, Corporate Financing and Dispute Resolution.
- Represented developers and corporate with respect to regulatory issues before the local utilities commission

- Regularly coordinated with various counsels across states for Litigation matters.
- Handled Company Incorporations, Proprietary & Partnerships Registrations.
- Handled Commercial Licensing and Trademark Registrations
- Drafted MoU's POA, NDA's, Non-compete Agreements Consortium Agreements etc.

**SIEMENS GAMESA RENEWABLE PVT LTD., DEWAS, HEAD LEGAL FOR MADHYA PRADESH REGION, JUL 2016 TO NOV 2018**

- Acted as a bridge and effective negotiator between the company and other Government Authorities including Municipal Cooperator, Revenue Authorities, Senior IPS officers, District Collectors, IAS Officers and the General Police Personnel and Civil Court cases.
- Drafted various construction agreements, Engineering Procurement Contracts (EPC), Power Purchase Agreements etc.
- Handled legalities for a prestigious energy project for MP government.
- Negotiated and acquired agreement to land acquisition from local communities and farmers
- Handled legal land acquisition at Ujjain, Ratlam, Shahjapur and Dewas for 550 Megawatt Wind Power Turbines locations.
- Worked on getting corrections done for land title documents
- Effectively handled and mentored a team of 4 legal members.
- Obtained necessary permissions, licenses and approvals for commercial setups.
- Structuring, negotiation, approval and preparation of contract documentation for complex commercial agreements
- Developed and reviewed claim strategy with regards to customers, sub-suppliers and partners together with the management.
- Contractual/legal evaluation of tender enquiries, preparation and/or approval of tender terms and conditions
- Participated in client negotiations for major projects
- Provided legal support in negotiation of frame agreements or key supply agreements
- Supported in mastering contractual challenges at all stages of the bid process in close cooperation with Legal Counsel and Project Management.
- Proactively analyzed and advised on tenders, contracts
- Supporting LOA process and checks compliance with internal guidelines.
- Participated in contract negotiations and in formulation/implementation of negotiation strategy.
- Ensured Project Execution and adherence to internal standards and compliance with external regulations.

**KSHEMA POWER AND INFRASTRUCTURE COMPANY PVT, DEWAS, HEAD LEGAL FOR MADHYA PRADESH REGION, MAY 2015 TO JUN 2016**

- Responsible for advising on the financing Company's projects in India and leading the investment transactions of the company.
- Drafted various construction agreements, Engineering Procurement Contracts (EPC), Power Purchase Agreements co-ordinate construction work
- Coordinated for Land purchase to install Wind Turbines (each unit of land 8 was bhiga at 50 locations) Drafted sale deeds for factory construction and Infrastructure work at Ratlam MP for wind power generation 350 Megawatt project.
- Coordinated for commercial use licensing.
- Handle labour commission work, trade unions and other labour matters at the labour courts.

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- Acted as a bridge and effective negotiator between the company and other Government Authorities including Municipal Corporation, Revenue Authorities, Senior IPS officers, District Collectors and the General Police Personnel.
  - Handled a team of 9 legal members, directly reporting to me.

EAGLESEEDS AND BIOTECH LTD, INDORE, MANAGER LEGAL AND ADMINISTRATION, OCTOBER 2013 TO MAY 2015.

- Handled land acquisition and infrastructure related matters.
- Drafted Procurement Contracts and Construction Agreements carried on legal work relating to Infrastructure at Sanwer factory of Eagle Seeds and Biotech Ltd.
- Coordinated trademark registrations.
- Cases Filed, Contested and got Award in favor of the company in the ADR forum
- Actively liaison with company Counsels for company litigation matters.
- Compliance to Corporate Governance norms as prescribed under various Corporate, Securities and other business laws, regulations and guidelines.
- Performed Company Secretarial activities including Company Law matters & statutory compliances.
- Responsible for filing, registering documents, including forms, returns and applications by and on behalf of the company as an authorized representative.
- Managed all tasks relating to Securities and their transfer and transmission
- Acted as the custodian of corporate records, statutory books and registers
- Providing specialized legal advice and assistance for employment and workplace relations matters including statutory benefits, human resources occupational health and safety policies and procedures, subcontracting, performance management, termination, confidentiality and post-employment restrictions.
- Built a legal team by hiring and training junior lawyers.

FIZADA AND ASSOCIATES, BHOPAL, LEGAL RETAINER, APR 2000 TO JAN 2014

- Legal Retainer for Private as well as Public sector banks such as State Bank of India, Punjab National Bank, Bank of India, Rajasthan Bank, ICICI, LIC and Private insecticide Companies of Rajasthan. Government Advocate for 2 yrs 2001-2002
  - Was on the panel of advocates /Legal Advisor for MP and handled matters for the Madhya Pradesh State Corporative Bank for 5 years. panel advocate & legal advisor for Bharat Sanchar Nigam BSNL BHOPAL Division MP Since 2005 till 2022 till date.
  - Acted as a panel advocate for Insurance Companies such as United India Assurance and New India Insurance
  - Represented matters at Motor Accident Claim Tribunal(MACT) for cases related to The Motor Vehicles Act
  - Handled matters related to Criminal Misappropriation of Assets.
  - Coordinated and conducted Legal Audit of legal statutory compliances.
  - Getting Signed of Annual Return where necessary and responsible for other declarations, attestations and certifications under the Companies Act, 1956
  - Responsible for maintaining of all applicable Statutory Records and Registers as required under the provisions of Companies Act, 2013 and other applicable laws.
  - Well versed with Companies Act & Corporate Laws Preparing & Filing for Necessary Documents, Returns, Forms with ROC as Required Under Companies
  - Drafting of Agenda for Board Meetings, Notice & Explanatory Statements of General
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	<ul style="list-style-type: none"> <li>▪ Handled Civil Recovery Suits DRT ,NCLT Cases SURFESI Act, Labour &amp; Industrial courts</li> <li>▪ Acted as defense counsel for Criminal matters.</li> <li>▪ Handled Several Consumer Cases and corporatecases.</li> <li>▪ Filing and Defending complaint for in respect of cheque under Section 138 of Negotiable Instrument (NI) Act.</li> <li>▪ Practiced in the labor court, protecting corporates and employees as applicable.</li> <li>▪ Filed Writ petitions, Civil Contempt Petition, Civiland Criminal appeals coordinated filing of SLP in Supreme court.</li> </ul>
ACHIVEMENTS AND ACCOMPLISHMENTS	<ul style="list-style-type: none"> <li>▪ Got several arbitration awards ranging between 10-20 lakhs within short period of 1.5 years in favor of the company against outstanding invoices.</li> <li>▪ Knowledge of General Corporate, CompanySecretarial, Labour Law and Litigation.</li> <li>▪ Built strong relations with local communities and farmers enabling easy Land Acquisitions.</li> </ul>
EDUCATION	<ul style="list-style-type: none"> <li>▪ PGD in (Labor Law &amp; Industrial Law), Bhopal University 1992</li> <li>▪ LL. B, Delhi University, 1988</li> <li>▪ B.SC (Mathematics, major) Bhopal University,1984</li> <li>▪ HSE( PCM) , MP State Board,1980</li> </ul>
ADDITIONAL CERTIFICATIONS	<ul style="list-style-type: none"> <li>• Project Management certification course from PROJECT MANAGEMENT Institute of India Sept-October 2020 36 Hrs Training done Careera Online September - October 2020</li> <li>• Passed PRINCE-2 FOUNDATION COURSE &amp; PRACTITIONERS COURSE EXAM IN JAN 2021. AXILOS CERTIFCTION.UK., Pursuing Executive 2 yrs MBA IN Strategic Management from SGVU UNIVERSITY JAIPUR 1<sup>st</sup> semester exam passed with 70% in October 20021 passed 2 nd semester exam with first division in august 2022,, DATA SCIENTIST COURSE by DATAFOLKZ Certification 9 months February to October 2021 training done Assignments and exam written RESULT AWAITED.,</li> <li>• Pursuing 6 months from august 2022,s certification course from IIM Rohtak HARYANA in strategic management and digital markets</li> <li>• Certification in Ethical Hacking and Cyber Security ,ATL Education foundationInstitute, DELHI 2020</li> <li>• ExecutiveMBAinForeigntradeandglobalBusinessManagement,APUniversity,2019</li> <li>• Executive MBA in Human Resource Management ,Kalinga University, 2018</li> <li>• Advanced Diploma in Fire and Industrial Safety, Karnataka University, 2012</li> </ul>
LANGUAGES KNOWN	<ul style="list-style-type: none"> <li>▪ English, Hindi</li> <li>▪ NOTICE PERIOD 15 DAYS</li> <li>▪ ANNUAL CTC Rs 15 LACKS P.A.</li> </ul>

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## STRENGTH AREAS

- Attention to detail and Risk Mitigation.
- Tactfulness to deal with Government Authorities.
- Excellent interpersonal, communication, presentation and facilitation skills.
- Strong business and financial acumen.
- Inclusive leadership skills through personal involvement and trust.
- Strong work Ethics and irreproachable integrity.
- Complex Problem solver and Decision maker.
- Leading by example to my team members.

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## INTERESTS

- Reading, Music and ,Walking ,Swimming
- Watching movies Mission impossible LISTENNING CLASSICAL MUSIC