



# Anoop Shah

Finance Management | Operations Management | Accounts Management

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## Core Competencies

- Strategic, Financial Planning & Analysis, Financial Control
- Financial Consolidations, Balance Sheet, P&L & GL Controls Cash Flow Management, Accounting
- Project Fund Raising
- Working Capital Management
- Statutory Compliance, Taxation, Due Diligence
- Transfer Pricing, Costing
- Govt. Liaison, Licensing
- ERP Implementation

## Profile Summary

- Senior Finance Professional offering **25 years** of experience in spearheading all aspects of Finance including financial planning & analysis, accounting, working capital management, budgetary control, taxation, audits, global financial reporting, regulatory, corporate governance and due diligence
- Provided insight on financial decision-making process through analysis, financial projections (planning, budgeting and forecasting) and reporting; brought in scalable financial control in operations
- Effectively maintained steady cash flow & working capital and found innovative means to fund financial needs of the organization at difficult times
- Sound understanding of business & financial models and risks thereof; highly skilled in analyzing financial viability of new projects
- Contributed to top-line as well as bottom-line objectives, by participating in large scale commercial negotiations, administering multi-million dollar budgets and allocating resources to exceed profit goals
- Strong experience in providing financial & strategic direction for financial structuring & restructuring of the companies through excellent understanding of business & financial models confident, action-oriented, flexible with high sense of accuracy
- Enterprising leader with excellence in recruiting, training and developing exceptional people, driving change & meeting challenges

## Academic Details

- Bachelor of Commerce from Jiwaji University, Gwalior in 1997

## Notable Accomplishments Across The Career

- Successfully achieved the monthly turnover \$ 400,000 from zero at Kel International Nigeria Limited
- Executed and managed projects worth \$ 55 Million in span of 2 years at Kel International Sierra Leone Limited
- Managed and led projects worth \$ 8 Million at Solina Construction Nigeria Limited
- Achieved annual turnover \$ 1 Million, and within 2 year of operation imported world class bakery turnkey project from Italy worth \$ 500,000 for Solina Food & Beverages Nigeria Limited

## Work Experience

**Jan'08-Apr'19 with Kel International Group of Companies**  
**Jan'08-Mar'11, in Sierra Leone , Kel International Sierra Leone Limited**  
**Apr'11-Apr'19, in Nigeria, Kel international Nigeria Limited/Solina Construction Nigeria Limited/ Solina Food and Beverages Nigeria Limited**  
**May'9 – March'22: MGLM Real Infra Limited, Jaipur, India**  
**April'22 to till date: Somdiam Limited, Uganda**

**Growth Path**  
**Jan'08-Mar'11: Country Manager**  
**Apr'11-Apr'19: General Manager**  
**May'19-March'22: Financial Planning & Analyst ( F P & A)**  
**April'22 : Chief Financial Controller ( CFO)**

## Key Result Areas:

- ▶ Providing leadership, strategic consultation & guidance on financial and administrative issues affecting the company
- ▶ Formulating & implementing policies, procedures and internal control systems for effective financial operations of the company
- ▶ Spearheading delivery of the key indices such as Volume, Net Revenue, Net Operating Profit before Tax (NOPBT) and Operating Cash Flow (OCF) and monitoring budgets for deviations
- ▶ Preparing annual budget (CAPEX & OPEX); monitoring overall accounting process
- ▶ Raising funds for projects by arranging short & long term borrowings; liaising with bankers for setting borrowing limits & interest rates; reviewing submission to be made in Bank, CMA data, projections; coordinated with Banks during visit; holding bank consortium meetings
- ▶ Tracking inflow / outflow of funds; ensuring optimum utilization of funds to meet Working Capital & Fixed Assets requirements
- ▶ Ensuring timely deposit of taxes (Excise, Service Tax, Vat & Income Tax) and filing of returns; implementing and maintaining compliance with GST requirements
- ▶ Facing audit & assessment by statutory bodies i.e. Excise including CERA Audit, Service Tax, VAT, Cost and Income Tax audit
- ▶ Delivering strong corporate governance framework that ensures compliance with statutory obligations
- ▶ Developing cost and profitability projections to support pricing decisions; implementing cost control measures for better top-line & bottom-line



## Previous Experience

**May'03-Dec'07 with HDF & Sons Nigeria Limited, Kano, Nigeria, as General Manager**

**Apr'02-Apr'03 with Devi Impex Nigeria Limited, Kano ,Nigeria, as General Manager**

**Jun'97-Mar'02 with P K P Consultant Pvt. Limited, New Delhi, India, as Audit and Tax Consultant**



## Personal Details

**Date of Birth:** 1<sup>st</sup> January 1974  
**Languages Known:** English and Hindi  
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**Date of Expiry:** 25-11-2029