

Aditya Rathour

Looking for a position that will allow me to utilize my social skills and willingness to learn in making an organization successful. Work with the team to decipher project needs. Seeking for opportunity to build oneself. Committed to maintaining relationship with customers/clients to increase profitability and seek customer satisfaction.

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☎ 9140703430

📍 New Delhi, India

WORK EXPERIENCE

Customer service executive Intelnet Global services

12/2017 - 07/2018

Gurugram

Achievements/Tasks

- Worked for American Express process, selling credit card benefits was my job. My role was to interact with customers from different parts of country, majorly South India.

Business development executive Square Yards

11/2018 - 06/2019

Noida

Achievements/Tasks

- My job was to sell residential and commercial properties to customers. Daily role was to interact with customers plan meeting or site visits and follow up on them till closure.

Business development executive Square Yards

10/2019 - 08/2020

Lucknow

Achievements/Tasks

- My job was to sell residential and commercial properties to customers. Daily role was to interact with customers plan meeting or site visits and follow up on them till closure. In this job I was also sent to Bangalore for a specific project for 2 months.

Business development manager Pingaksh Finance and Realtors

09/2020 - 02/2022

Lucknow

Achievements/Tasks

- My job was to sell residential and commercial properties to customers. Daily role was to interact with customers plan meeting or site visits and follow up on them till closure. I also managed a team of two employees

EDUCATION

B.Com

Deen Dayal Upadhyay University

03/2015 - 03/2018

Gorakhpur, UP

Intermediate

GN National Public School

01/2014 - 01/2015

Gorakhpur, UP

High School

GN National Public School

01/2012 - 01/2013

Gorakhpur, UP

SKILLS

Sales Planning

Revenue Generation

Sales promotion

Sales coordination

After Sales service

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

INTERESTS

Football

Photography

Singing