

AARYA SONI




















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EDUCATION

 Executive -FRMBFS	 IIM Visakhapatnam	Completed (Nov-2024)	 2024
 CA Foundation	 Institute of Chartered Accountants of India	 58.5%	 2020
 BCom	 Lucknow University (Main Campus)	 70%	 2019
 Class XII	 K.V, Gomti Nagar (CBSE)	 87.8%	 2016
 Class X	 K.V. Gomti Nagar (CBSE)	 8.8 CGPA	 2014

SCHOLASTIC ACHIEVEMENTS

Highlights













-  Gold Medal in 1st year of Graduation and Silver Medal in 2nd and 3rd year of Graduation.
-  Humanitarian Award from GMHA in Collaboration with United Nations.
-  Honored at Pratibha Samman Samaroh-2016 by Akhil Bhartiya Vidyarthi Parishad.
-  Secured 29th Rank in 5th International Olympiad of Science.

PROFESSIONAL EXPERIENCE

Executive- Loans Administration & Other Personal Advances (CSE)

SIDBI (Small Industries Development Bank of India)

(March 2022 – Present)

-  Reviewed loan application and conducted various credit checks.
-  Aided in the creation of a module for loan application up to 75 years.
-  Sanctioned 100+ Housing loans & 150+ personal advance applications and in last financial years 2023-24.
-  For an RBI audit, I have been transferred for a month to the special internal audit team.
-  Assessed the creditworthiness/eligibility of employees/officers.
-  Reviewed and updated the SIDBI's credit policies as and when required.
-  Provided recommendations for credit approvals or rejections.
-  Monitored loans repayment schedule for each and every SIDBI loan individually, including housing advances and other personal advances.
-  Complied with all observations, observed by Concurrent audit team on monthly basis.
-  Done SL-GL Reconciliation in quarterly closing and annual closing.
-  Aided in formulation of HOLIS, GISLOH, GTLI and GPAIS policies.
-  Indulged in whole process of bidding since selection of insurance company till selection of company.

INTERNSHIPS

ORGANIZATION	ROLE/POSITION	RESPONSIBILITIES
Exotic Learning	Business Development Trainee (Jan 2022 – Feb 2022)	<ul style="list-style-type: none">Achieved 19% increase in monthly revenue.Secured 18 new clients within a month of Internship.Established 3 Strategic Partnership – 11% Growth.
Khemka Limited	Business Development Executive (Apr 2020 – Jan 2021)	<ul style="list-style-type: none">Attracted 8 million investment funding.Helped in launching 2 new products- estimated profit generation 10%.Increased customer satisfaction score 63% to 71%.Achieved 111% Return on Investment.

LIVE PROJECT

Capstone Project on TCB Flywheel Co. using DMAIC methodology (Six Sigma Green Belt Project)

CERTIFICATIONS AND ACHIEVEMENTS

- Risk Management in Financial Sector.
- Lean Six Sigma Green Belt.
- CCC by NIELIT
- Audit Diploma Certification by European Open University.
- CFA – Investment Foundation
- Microsoft Advertising Certified Professionals
- Certified Scrum Master Fundamental

EXTRA CURRICULAR ACTIVITIES

Case Study Competition	<ul style="list-style-type: none">• 2nd Runner up in Public Policy Concilium case study competition amount 8 teams.• Among the top debaters in debate competition organized by GHMA.• Bronze Medal in Lincoln-Douglas Debate competition organised by University of Lucknow.
Online Engagement	17,000+ Followers on LinkedIn platform.
Social Engagement	<ul style="list-style-type: none">• Worked as Fundraising Administrator in Mango Foundation (Jan '20 – Dec '20)• Worked as Volunteer in Red Dot Foundation-Safecity (Mar '21- Apr '21)• Worked as Community Volunteer in Confederation of Empowerment Initiatives (CEI). (Sep '21 – Oct '21)• Worked as Empowerment Champion in Bhumi Foundation (Feb '22 – Mar '22)