

AAMIR SABAHAT KHAN

I can make your data tell a story & I can make your data sell more goods

📞 8755202200

✉ aamir.cabm@gmail.com

🌐 <https://www.linkedin.com/in/aamir-khan-868808148/>

📍 Hyderabad



EXPERIENCE

Deputy Manager Business Analyst

SeedWorks International Pvt. Ltd.

📅 05/2019 - Ongoing 📍 Hyderabad

SWIPL is a science company engaged in research, production & Marketing hybrid seeds of Rice, Cotton, Pearl Millet, Mustard & Vegetables. Our Mission is to **provide superior seed solutions by harnessing technology and innovation to create value for all stakeholders in a sustainable manner.** We've been in Indian Seed Business Since 1998, Headquartered out of Hyderabad.

- Direct Reporting to Vice President Field Crops
- Efficient tracking and maintaining record of Liquidation, Collections, Retailer and Distributor Data
- Preparing & Sharing Market Reports (Crop Sowing Progress, Mandi Arrival prices of important crops)
- Monthly Expense Tracking of SeedWorks Sales Team
- Assist in preparing Sales/Expenses Budgets and other Business related activities
- Projects for Process & Business Improvements
- Documentation of Schemes, Discounts & Seed licensing for SeedWorks
- Data Mining using Management Information System-Seedflow
- Data Analysis using tools like SPSS & Microsoft Excel

Research 2019

Govind Ballabh Pant University of Agriculture and Technology, Pantnagar

📅 01/2019 - 04/2019 📍 Kumaon Region

College of Agribusiness Management, Pantnagar

- **Research Title: "Assessment of Factors Affecting Online Buying Behavior of Consumers in Kumaon Region"**
- To identify major factors that influence online consumer buying behavior
- To examine the risk and its impact on buying behavior of online consumers
- **Analysis of Data:** Factor Analysis to identify factors responsible & Regression Analysis to determine which factors matter most

MOST PROUD OF



Physical & Mental health

are my priority. Always working out, eating good food and taking care of my well-being.

EDUCATION

Master of Business Administration

Govind Ballabh Pant University of Agriculture and Technology

📅 2017 - 2019 📍 Pantnagar

- College of Agribusiness Management G.B.P.U.A&T, Pantnagar
- Major Marketing

B.Tech Computer Science Engineering

Uttarakhand Technical University

📅 2012 - 2016 📍 Dehradun

- Dehradun Institute of Technology
- Artificial Intelligence, Digital Electronics, Data-warehouse & Mining, Cryptography, Advanced Database Management System (ADBMS), Cloud Computing, Design and Analysis of Algorithms (DAA)

Class XII

Ben-Hur Public School

📅 2011 - 2012

- CBSE Board

Class X

R.A.N Public School

📅 2009 - 2010

- CBSE Board

EXPERIENCE

Summer Internship 2018

National Cooperative Consumers' Federation

📅 06/2018 - 07/2018 📍 Delhi

N.C.C.F is the apex body of consumer cooperatives in the country. It provides supply support to consumer cooperatives and other distributing agencies for distribution of consumer goods at affordable rates besides rendering technical guidance and assistance to the consumer cooperatives.

- **Project 1: Business Plan for Procurement of Sugar**
 - Studied Distribution Channel & Trade Practices of Sugar
 - Analysed the current sourcing model of sugar by NCCF & suggested an effective procurement plan basis business requirement
 - **Project 2: Using ICT to Improve Office Efficiency.**
 - Studied Technology Trends that companies can use in their business processes to increase productivity
 - Suggested ways to increase Workplace Productivity & improve business efficiency Using ICT
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Live Project 2018

Savannah Seeds

📅 02/2018 - 02/2018 📍 Pantnagar

Savannah is a leading technology-based rice company focused on developing smart rice with high yields and value-added traits along-with discovering and delivering innovative products and crop management solutions to farmers, who feed the growing world population.

- Understanding the consumer buying behavior towards Savannah hybrid seeds
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Live Project 2017

Punjab National Bank

📅 09/2017 - 09/2017 📍 Pantnagar

Punjab National Bank is a Banking and Financial service bank owned by Government of India.

- Project on Consumer Satisfaction at PNB
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Summer Internship 2016

Micromax

📅 01/2016 - 04/2016 📍 Pantnagar

Micromax Informatics Limited is one of the leading consumer electronics company in India, Micromax has pioneered the democratization of technology in India - by offering affordable innovations through their product offerings and removing barriers for large scale adoption of advanced technologies.

- **Worked on lo T Devices for Home Automation**
- Worked on lo T Devices
- Created Login Page using PHP
- Designed Android & iOS app layout & icons

INDUSTRY KNOWLEDGE

Data Analysis/Data Mining



Sales Operations



Procurement/Sourcing



Digital Marketing

