

Ameen Ahsan

Deputy Manager – Foreign Exchange Dealer

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Cross border Remittance | B2B | Fintech | AML | payments and Services | Hedging of FX currencies & Settlement

SUMMARY

Dynamic professional with over 11 years of experience excelling in strategic planning, financial management, and team leadership. Currently thriving as Dealer - Deputy Manager, adept at managing Live rate Management, B2B relationships, and leading teams to success. Currently pursuing a Post Graduation certification in Digital Transformation Strategy and Leadership from IIM-Vishakapatnam, showcasing dedication to continuous improvement. Known for providing vital support to a sales force of 100+ individuals, ensuring motivation and guidance to drive contributions in foreign exchange business. Proven track record in executing transactions, monitoring team performance, and implementing pragmatic business strategies. Committed to staying updated on latest trends and technologies, fueled by a passion for continuous learning and professional growth.

AREAS OF EXPERTISE

- Leadership
- Market Analysis
- Data Analysis
- B2B Relationship
- Business development
- Anti-Money Laundering
- Ms Office
- Project Management
- Account Management
- Bank Reconciliation
- Team Management
- Cross Border Payment

EXPERIENCE

Muthoot Fincorp Ltd

Dy Manager - Fx Dealer & Remittance Processing - Mar 2023 - Present (1 years 1 months).

- Live Rate Management & Margin Setting. Hedging & Transaction Management (Cash/Tom/Spot & Forward).
- Rate Cover with Bank-Fx Platform (Bank Notes/Travel Card/Outward Remittance & FCDD).
- Bulk Sales & Purchase Coordination with Wholesale Desk and FFMC/AD-I & II.
- Mentorship for Junior Staff on Project Management & Collaboration. Cultivated Direct Relationships with Key Partners.

Concord Foods and Beverages

Managing partner - Finance & Operations - Dec 2015 - Jan 2023 (7 years 2 months).

- Established foundational processes for business operations. Managed Accounting and Finance, vendor payments and negotiations.
- Onboarding and coordinating with online platforms like Swiggy, Zomato, and Uber Eats, as well as handling WhatsApp orders and other social media marketing.
- Evaluated suppliers to maintain cost controls and improve operations and Introduced new methods, practices, and systems to reduce turnaround time by developing Established team of motivated and highly skilled employees.
- Analyzing daybook and bank book for preparing month-end reports..

UAE Exchange and Financial service Ltd

Remittance - Forex Dealing Officer - May 2013 - Dec 2015 (2 years 8 months)

- Outward Remittance - Co-ordination the SWIFT/FCDD transactions with leading banks in India. Handling SWIFT message MT103, MT199 etc. & After processing Complaints Handling - OFAC and other complaints handling with processing bank.
- Treasury Operations - Rate Covering, Booking and settlement of non-RAD Transactions.
- Income and commission Distribution - Posting income to branches & and commission to agents who earned by doing referral Business.
- Product Trainer and Branch support - Conducted training to Branches across India.

EDUCATION

Indian Institute of Management, Visakhapatnam - Mar 2024 – Mar 2025

- Post Graduate Certificate Program, Digital Transformation Strategy and Leadership.

Indian Institute of Planning and Management - April 2010 - Jun 2015

- Graduate Degree In Management - INTERNATIONAL MANAGEMENT INSTITUTE.
- Graduate Diploma in Management , financial management & marketing management

Certification and Project

- NSE's CERTIFICATION IN FINANCIAL MARKETS (NCFM) Fundamental Analysis Module - NSE India
- NSE's CERTIFICATION IN FINANCIAL MARKETS (NCFM) Currency Derivatives: A Beginner's Module - NSE India
- Project on Exchange rate dynamics on Indian foreign exchange market: An Empirical investigation on the movement of USD/INR Associated with Indian Institute of Planning and Management (Mar 2013 - May 2013)

Honors & Awards

- The best performer in the department. - UAE Exchange and financial service ltd (AO Forex - Remittance Department).Sep 2014 on 35th anniversary celebration of the company.